STATE OF MICHIGAN

IN THE CIRCUIT COURT FOR THE COUNTY OF WAYNE

MARY ANN BEARDEN, as Legal Guardian of BRIAN BEARDEN, a Legally Incapacitated Person,

Plaintiff,

Case No. 02-215852-NF Hon. Michael Callahan

-VS-

AUTOMOBILE CLUB INSURANCE ASSOCIATION,

Defendant.

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PLAINTIFF'S CASE EVALUATION SUMMARY

INTRODUCTION

This is a No-Fault, first party claim with a severally injured and brain-damaged Plaintiff against Defendant, ACIA, for attendant care and room and board benefits going back to November 1977.

Plaintiff, Brian Bearden, is currently 44 years old. On October 22, 1976, he was

Bearden -vs- ACIA Wayne County Circuit Court C.A. No. 02-215852-NF

PLAINTIFF'S CASE EVALUATION

SUMMARY

Case Evaluation Date: November 1, 2004
Case Evaluation Time: 8:30 a.m.

a 19 year old young man who was involved in a severe car accident. The driver of the other vehicle was dead at the scene. Brian was rendered unconscious at the scene of the accident and taken to St. Joseph's Hospital in Clinton Township. He was then transferred to the University of Michigan Rehabilitation Hospital and St. Joseph Mercy Hospital in Ann Arbor. Brian was in a deep coma for over a month. After treatment in Ann Arbor, he was discharged to Martha T. Berry and then ultimately to Harper Hospital in Detroit. In November of 1997, Brian was released home to his parents who have been caring for him 24 hours a day since November 1977.

This is a claim for underpayment and non-payment of attendant care benefits and room and board benefits. It is Plaintiff's position that Defendant ACIA, from top to bottom has designed a system whereby they underpay plaintiffs such as the Beardens, and once they have been caught, they blame the adjusters, claiming that the adjuster simply made a mistake. It is clear from the facts and the evidence that has been produced in this case, the Defendant ACIA, from its Medical Management Units at its highest level has created a policy and procedure whereby they deliberately fail to inform insureds of their benefits, intentionally underpay benefits that they are aware are grossly underpaid and place the front line adjuster in position of underpaying and/or refusing to pay benefits that they know the insureds are entitled to. This is an ongoing and active campaign of fraud by Defendant ACIA.

BACKGROUND INFORMATION

From November of 1978 through to the present, Brian Bearden has been home with his parents receiving 24 hour care. Since his discharge from the hospital, Defendant ACIA does not dispute the fact that Brian has needed 24 hour care, that he has needed

speech therapy, and physical therapy as well as occupational therapy. However, Defendant ACIA did not begin paying attendant care to the Beardens until June of 1978. At that time, they paid them \$4.50 per hour for only eight (8) hours per day. In effect, Mr. and Mrs. Bearden received \$1.50 per hour to care for their severely injured and braindamaged son (for a 24 hour day). For the initial seven months of attendant care and room and board at home, Mr. and Mrs. Bearden were paid nothing. To the present time, Defendant has refused to pay the Plaintiffs anything for room and board. Plaintiff has filed a Motion for Summary Disposition on the issue of room and board from the date of the accident to the present, which was granted.

From June of 1978 until November of 1979, the Plaintiffs received \$4.50 per hour for providing attendant care. In November of 1979, Defendant graciously raised their hourly rate to \$4.75 an hour, a \$0.25 an hour increase. \$4.75 continued to be paid until September of 1981 when it was raised to \$5.00 per hour, another \$0.25 an hour increase. Defendant continued to pay \$5.00 per hour until November of 1983. In November of 1983, Defendant began paying \$6.00 per hour for attendant care. \$6.00 an hour continued until approximately one year ago when the Defendant began paying just over \$10.00 per hour.

Plaintiff has had a case attendant care review performed by Renee Laporte. Mrs. Laporte, in her report, indicates that the level of care was reasonable, necessary and provided for by his family ranged between a home health aide (HHA) with a current market value of \$18.00 an hour and a life skills trainer (LST) with a current market value of \$25.00 per hour. She also concluded that Brian Bearden, due to his brain injury, will require 24 hour attendant care for the rest of his life at these levels. (Exhibit A).

One of the Plaintiff's current treating physicians, Dr. Donald Muir, authored a letter dated April 14, 2003, indicating that Brian suffered severe brain injury in the October 22, 1976 motor vehicle accident and that in Dr. Muir's opinion, the injuries have left him unable to recognize or understand his legal rights and further, that he would require 24 hour continuing care, that if it weren't for Brian's parents providing this care, he would be institutionalized as he is unable to care for himself. (Exhibit B).

In addition to the above professionals, Defendant recently had Brian reviewed by Dr. Nancy Mann. Dr. Mann has indicated that Brian will require 24 hour supervision which will not change over his lifetime and that he would benefit from PT, OT and speech evaluation. (Exhibit C).

Plaintiffs will be requesting Case Evaluation to compensate them for every penny they are entitled to for attendant care, room and board, attorneys fees and interest. Plaintiffs are entitled to 12% penalty interest and 5% statutory interest which applies to all contractual claims.

Breach of Contract/Fraud/Silent Fraud

From the time of this accident to the present, this file has been deliberately and intentionally mishandled by the Defendant ACIA.

The manner in which the Defendant has handled this file and treated the Plaintiff and his family from the start has been outrageous, unconscionable and extreme. Essentially, Defendant has paid the Bearden family \$4.50 per hour to \$6.00 per hour from 1976 until the present time for attendant care without any rate increases whatsoever.

Early on, Defendant's adjusters pointed out in internal documentation that they

were aware that Plaintiff's family was entitled to be paid for home care but that they were only being reimbursed for babysitting. Carol Benn, an adjuster with Medical Management Unit for AAA acknowledged that she was going to pay \$6.00 per hour in 1983 and that she was aware that whenever she had been to the home, that Plaintiff's sister and mother were providing competent care and that at \$6.00 per hour:

"... that rate is still lower than all agencies."

In 1987, it was acknowledged that the insured will require care for all of his life and that the parents are providing that care. In addition, he receives speech therapy, physical therapy and recreational therapy by family members that have been trained by his parents. Defendant acknowledged in October of 1987, that 24 hour care was, in fact, necessary and was being provided by the Bearden family. By 1997, Defendant's reports indicate that they will be paying for in home care benefits for life and must now largely increase their reserves. In October of 1998, while still paying only \$6.00 per hour for less than 24 hours per day, Defendant's Claim Report indicates that they need to pay \$120,000.00 per year for life for home care. Even assuming Defendant had paid \$6.00 per hour X 24 hours per day, Defendant would have been paying \$52,560.00 to the Bearden family for caring for their severely and traumatically injured son. Defendant's own documentation supports Plaintiff's claims of fraud, misrepresentation and unfair dealing in that they acknowledged that they have underpaid the Plaintiffs at least \$70,000.00 per year since 1998.

In the year 2002, the Defendant continued to pay the Bearden family \$6.00 per hour for home care when their employees have admitted and it is undisputed in this litigation that the Bearden's are entitled to the market rate. Defendant's documentation

in 2002 indicates that the market rate for the agency is \$20.00 per hour. At \$20,000.00 per hour X 24 hours, Defendant would owe \$175,200.00 per year. Defendant has plaid Plaintiffs considerably less despite the fact that they have knowledge that they are entitled to this amount. (Please see Exhibit D).

There has been no dispute by the Defendant nor any of the adjusters in this case that Brian Bearden was entitled to 24 hour care. In other words, whenever aides were not present at the home, Defendant AAA would owe the remaining balance on a 24 hour period. If aides were there for six hours, Defendant owed the Plaintiff's family 18 hours. If aides were there four hours, Defendant owed the Plaintiff's family 20 hours. If there were no aides at all on a given day, the Defendant owed the Plaintiff's family 24 hours. This is undisputed.

It is further undisputed that Defendant, since 1986, has not increased the hourly rate of compensation to the Bearden family for caring for Brian.

Numerous witnesses have been deposed in this litigation from case adjusters to Medical Management Unit supervisors and directors. Patricia Robbins, an executive with the Medical Management Unit responsible for setting reserves on insurance files was deposed. Ms. Robbins testified that it was her duty to explain benefits to the insured and to make sure that she was paying the appropriate rate that AAA would take advantage of their insureds by failing to pay family members the same rate that an agency received. (Please see Exhibit E, Deposition Transcript of Patricia Robbins, Pgs. 34 and 37).

Sandra Pope's deposition was taken. She is one of two people currently in charge of the Medical Management Unit at AAA. She testified that she was aware and the company was aware that people such as the Beardens will rely on AAA and its adjusters

in telling them what benefits that they are entitled to. She testified that she believed that the expectation is to explain the benefits that they're (insureds) entitled to. She agreed that it would be reasonable to trust and rely upon the statements made by adjusters as to what benefits that they were entitled to. She further testified that AAA's adjusters, claims specialists and management would be aware that from year to year, the rates paid for attendant care benefits would be increased because of cost of living increases. She admitted that with respect to the Bearden's claim, it should not have gone ten to twelve years without there being a rate increase paid and that it should have been reviewed by AAA. (Please see Exhibit F, Deposition Transcript of Sandra Pope, Pgs. 84, 85, 109 and 111).

Carol Been was also an executive claims representative supervisor with AAA and the Medical Management Unit. She testified in her deposition, that family members are entitled to be paid what an agency charges as opposed to what an aide gets. She testified that this is evolved over time but that AAA now does pay what the agency rates are. She further testified that the adjusters call various agencies to find out what the agency rates are. (Please see Exhibit G, Deposition Transcript of Carol Benn, P. 23 and 29).

Ed Skrzycki was an adjuster handling Mr. Bearden's file directly. He indicated in his deposition that it was his responsibility as the adjuster to make sure the insured knew what their rights were and for him to inform them of all of the claims and rights that they have. He further testified that AAA was responsible and obligated to pay for medical care being provided in the home and that the rates paid for that care would changed from time

to time. He testified and agreed that Brian Bearden was in need of 24 hour care and that his family was providing that care. He admitted as an adjuster that he was aware that the customary market rates paid to agencies were what was owed to the Bearden family including compensation for time and a half and holiday time. Mr. Skrzycki indicated that he never looked into the reasonableness of the attendant care that he was paying the Bearden family. It should be pointed that the Defendant admits that under the No Fault Act, it is the obligation of the adjuster and the company to pay all benefits that are reasonable at a reasonable rate. Mr. Skrzycki testified that it was the policy of AAA as well as himself to look out for the best interest of the insured to make sure that they were not under compensated or over compensated. Finally, Mr. Skrzycki testified that even if an insured were to submit claims that were under valued, it was the responsibility of the adjuster to pay at the reasonable market rate even if less was asked for by the insured. Mr. Skrzycki testified that it was not reasonable to pay \$6.00 per hour from 1986 for attendant care to the Bearden family. (Please see Exhibit H, Deposition Transcript of Ed Skrzycki, Pgs. 30, 50, 52, 55, 56, 63, 64, 65 and 104).

Elaine Kennedy is an adjuster who recently handled the Bearden file. She testified that there is no dispute that Brian Bearden was entitled to 24 hour home care from day one and that his family had been providing that care. She agreed that it would not be fair to pay the Beardens less even through their own ignorance or for whatever reason if they claimed less than 24 hours for that care during that time period. She further testified that she was aware that she had an obligation to inform the Beardens or any other AAA insured that was making a claim for benefits that their claim was under compensated if, in fact, they were claiming less than what the reasonable market rates would bear.

(Please see Exhibit I, Deposition Transcript of Elaine Kennedy, Pgs. 52 and 54).

It has already been pointed out the egregious conduct of Defendant's employees and Defendant itself in a management position acknowledging an obligation of \$120,000.00 to \$175,000.00 per year owed to the Bearden family and paying them only \$6.00 per hour. Defendant's internal documents have also clearly revealed that they have attempted to pay the Beardens less money than they were entitled to simply to keep costs low. In 1978, Defendant's adjuster note indicates "if we take the approach with the Bearden's that it is more economical for us to have Brian put in a nursing home, the lid will blow off and all control will be gone." Also, in 1978, the adjuster, Mr. Tracz, indicated that the mother is also there and is providing care and treatment to her son Brian to keep his mind alert and attempt to give him encouragement to reach further goals. The note also indicates that Brian is receiving at home, care from his sister and his mother that is far better than he could receive at some nursing home. A note completed by Joyce Dumortier, another claims representative, indicates that Mr. Brian Bearden is likely to be cared for his mother until she is no longer physically able to do so and then he will need nursing home care. This original adjuster also indicated presently there is no claim for home care. Only reimbursement for babysitting twice per year. (Please see Exhibit J).

Failing to pay a wage loss to an employee because they haven't provided documentation or failing to pay a medical bill because they haven't received a medical report would be a breach of contract. Instituting a policy and procedure designed to deny benefits to people like the Beardens who had been catastrophically injured as a result of an automobile accident is a tort independent of the breach of the contract.

Carol Tea Nini was an adjuster, nurse and case manager for Defendant, AAA until

1992. She was involved with the handling of benefits on Mr. Bearden's file. In her deposition, Ms. Nini testified that she was told by management not to volunteer information, that if the claimants figured it out on their own or went to a lawyer, then you would answer their questions honestly but they were not to volunteer any information. (Please see Exhibit K, Deposition Transcript of Carol Tea Nini, P. 20).

Ms. Nini further testified that her boss, Mr. McKenzie, told her and other claims specialist and nurses working with claims specialists, that the were not to automatically offer benefits, they should wait until the claimant or the person made a claim for them. (Please see Exhibit K, Deposition Transcript of Carol Tea Nini, P. 19).

Ms. Nini was asked whether she had ever raised any ethical concerns with anyone at AAA regarding this type of handling of claims benefits (by not telling the insureds, what they were entitled to, or how to make the claims) and she indicated that she had. She testified that at one time:

"When Mr. McKenzie was my manager's manager and he had those meetings with us, when he told us that we were not to offer benefits but see if people requested them, to control costs, I remember really clearly raising my hand in that meeting and Mr. - and I told Mr. McKenzie that what he was asking us to do was not right . . . Mr. McKenzie told me and the staff in that meeting that, pretty close to a quote, he said, we're not talking about right and wrong, we're talking about money, and you will do that."

(Please see Exhibit K, Deposition of Carol Tea Nini, P. 36).

Ms. Nini testified that Mr. McKenzie was the manager over John Eshnauer who was the manager of the Medical Management Unit at that time. (Please see Exhibit K, Deposition of Carol Tea Nini, P. 37)

Carol Benn, who is a manager of the Medical Management Unit for AAA testified that AAA was aware of the underpayment of benefits on claims such as the Beardens going back to as early as the 1970's. She testified that the Medical Management Unit sent teams out to every branch of AAA throughout the State to investigate these types of catastrophic claims to determine the exposure of AAA for underpayment for benefits. It was her testimony that this study began as a result of lawsuits being filed against AAA (as opposed to AAA intending to the right thing). (Please see Exhibit I, Deposition Transcript of Carol Benn, Pgs. 42, 43, 44 and 45).

Carol Benn testified that after AAA became aware of these underpayments to catastrophically insureds going back to the 1970's, that she was not aware of any program developed by AAA to notify these people of the underpayments. (Please see Exhibit I, Deposition Transcript of Carol Benn, P. 46).

According to Ms. Benn, AAA wasn't so much concerned with past benefits as they were with future benefits and meeting <u>future reserves</u>. In other words, according to Ms. Benn, what AAA was concerned with was correcting the reserve limit that was set on these files to reflect a potential exposure in the future not necessarily to go back and pay the insureds all of the benefits that they had been grossly underpaid for so many years. (Please see Exhibit L, Deposition Transcript of Carol Benn, P. 52).

Ms. Benn testified that there were <u>"literally hundreds of these cases"</u> (Please see Exhibit D, Deposition Transcript of Carol Benn, P. 53). Ms. Benn also testified that <u>somebody</u> at AAA recognized the possible future exposure of these old claims. (Please see Exhibit I, Deposition Transcript of Carol Benn, P. 56).

Mr. and Mrs. Bearden have both testified that they relied upon the misrepresentations of fact and law given by Defendant, AAA's agents, servants, employees and/or assigns. Defendant, AAA, committed fraud when it's agents, servants, employees and/or assigns informed Mr. and Mrs. Bearden that the benefits that they were getting were all that they were entitled to. Mrs. Bearden testified in her deposition:

"... we trusted them. That's all I can tell you. I didn't know."

She was asked her in deposition:

- Q "they told you what they would pay?
- A Yes.
- Q They told you what they would pay for?
- A Yes.
- Q And you trusted them to tell you all of the benefits that you were entitled to make a claim for?
- A Exactly.
- Q And based upon what they told you is what you and your husband did?
- A Yes."

(Please see Exhibit L, Mrs. Bearden's Deposition, Pgs. 74 and 75).

It wasn't until after Mr. and Mrs. Bearden met with their present counsel that they learned that AAA had been grossly underpaying them for attendant care benefits from the time of the accident through the present time and that Defendant, AAA, had even failed to pay any room and board benefits. Mr. Bearden testified:

Q "Is it your testimony that as far as your concerned, whatever AAA told you you were entitled to is what you were entitled to?

A That's what I assumed at the time, yes . . . yeah I assumed that they told me that's what I was entitled to and that's what they were paying me."

(Please see Exhibit M., Deposition Transcript of Mr. Bearden, Pgs. 64 and 66).

It is the Plaintiffs' position that Defendant, AAA, through its agents, servants, employees and assigns have created a system whereby fraud and misrepresentation is ingrained in the claims processed. The deposition testimony of the adjusters, and in particular, Carol Tea Nini, points this out. Further, the actions of the Defendant from 1986 to the present time in not increasing the benefits further supports the position of the Plaintiffs that they were getting only what AAA told them they were entitled to and no more. Defendants employees have admitted that it was improper not to pay an increase from 1986.

Plaintiff has taken the deposition testimony of nearly every adjuster and medical management unit employee with ACIA that had anything to do with this case. They have all agreed that it would be unreasonable to not pay a wage increase to the Beardons from 1986 to the present time for attendant care. They have testified that to the extent that the Beardons were underpaid, they should be compensated for the amount of the underpayment.

As further evidence of the Defendant ACIA's design and plan to defraud, Plaintiff would offer the deposition testimony of Mr. Renee Monforton. In the 1980's there was a case Manley v AAA. It is one of the seminal cases on room and board and attendant care. Mr. Monforton was an adjuster on the Manley file. During his deposition, he testified that he was in court during the original trial. Interestingly enough, however, he testified that he was not aware that AAA lost that case, both in the Court of Appeals and

Supreme Court. Mr. Monforton was then asked if he remembers if the jury awarded room and board benefits and indicated that he did not. In fact, he indicated that he was unaware of what room and board benefits were whatsoever. (Please see Exhibit N, Deposition Transcript of Mr. Renee Monforton, Pages 35, 36, 37).

Plaintiff has filed a Motion for Summary Disposition which was granted on the issue of room and board. The test for room and board as a benefit owed by the Defendant is whether Brian Beardon would otherwise be institutionalized as a result of the injuries he sustained if it were not for his family providing him a place to stay and caring for him. The only thing left to determine with respect to that issue is the amount of compensation. In 1986, the Michigan Court of Appeals and Supreme Court found \$900.00 per month in the Manley decision to be reasonable.

The Cameron Decision

Plaintiff anticipates that the Defendant will argue that from 1993 until one year prior to the filing of this lawsuit, May 9, 2001, that Plaintiff is not entitled to any claims for attendant care and/or room and board. This is, however, flawed thinking on the part of the Defendant.

The Defendant recently filed a Motion for Partial Summary Disposition on this issue which was denied. Plaintiff has alleged Fraud, Silent Fraud as well as Estoppel arguments that due to the fraudulent behavior of the Defendant and its employees, the Statute of Limitations is tolled. Even if Cameron were to apply to this claim, Plaintiff is still entitled to be compensated because the actions of the Defendant and its employees in committing fraud against the Beardons have tolled the Statute of Limitations.

DAMAGES

Plaintiff has gone through boxes and boxes of files with respect to this claim and has calculated the attendant care rates based upon the amount of hours and money paid by the Defendant to the Plaintiff's family and giving them credit for those amounts as well as credit for time periods when there were agencies in the home providing attendant care or when Brian was hospitalized. With respect to the room and board rates that the Plaintiff is seeking, Plaintiff has hired the economist, Dr. Paranjpe, who has provided room and board costs calculated from U.S. Government Statistic sources for Southeast Michigan.

Plaintiff is attaching as an Exhibit, an interest calculation for the attendant care and room and board calculations. From November of 1977 through to the present, Plaintiff is entitled to \$9,470,969.30 in unpaid attendant care benefits plus interest. For room and board, Plaintiff is entitled to \$617,044.85 in unpaid room and board plus interest. (Please see Exhibit O).

TOTAL	\$13,450,685.54
1/3 Attorneys Fees	\$ 3,362,671.39
	\$10,088,014.15
Room and Board Benefits	<u>617,044.85</u>
Attendant Care Benefits	\$ 9,470,969.30

Attorneys Fees

In addition to the benefits plus interest and penalty interest, Defendant ACIA must deal with the issue of "actual" attorneys fees. Clearly, any reasonable jurist would conclude that Defendant ACIA's handling of this claim was "unreasonable". As such, Plaintiff's counsel is entitled to actual attorneys fees. It is not uncommon for the trial courts to award the full contingent fee on top of past due No-Fault benefits, as the attorneys fee in these types of cases. The logic behind this result is that Plaintiffs have been denied the benefits wrongfully and that they should therefore receive 100% of the benefits and that they should not receive 2/3rd's of the benefits that they are owed.

CONCLUSION

Knowing what you know about the No-Fault Statute, you have probably asked yourself "why would ACIA cheat this family for the last 26 years when it knew eventually it would reach the catastrophic claims level of \$250,000.00 and they would be relieved of the responsibility for payment?". That question is logical. The answer is simple. This motor vehicle accident occurred prior to the establishment of the Catastrophic Claims Fund. As such, every dime that Defendant ACIA pays to the Beardons over Brian's lifetime comes directly out of their own bank account. As I am sure you can appreciate, that fact was noted repeatedly throughout the claims documents attached as Exhibits.

It is worth noting that State Farm recently paid a Plaintiff similarly situated the sum of Ten Million dollars. This sum was paid within the last two months to avoid a jury trial. The Court should be aware that the vast majority of monetary damages in these cases comes from the effect of the penalty interest inserted in the Statute initially by our

Legislature to be sure that first party, no-fault insurers treat their insureds fairly and pay their claims quickly. The insurance industry was reminded of the remedial nature of the No-Fault Statute by the Supreme Court in its most recent <u>Kreiner</u> decision.

The <u>Kreiner</u> Court, while arguably tightening the threshold needed for plaintiffs to obtain non-economic damages for pain and suffering, re-affirmed the legislative bargain that was struck when the No-Fault Act was initially passed in 1972. The Court, at Page 116 of its opinion, quoted the opinion of <u>Shavers v Atty General</u>, 402 Mich 554, where the <u>Shavers</u> Court stated:

"The act's personal injury protection insurance scheme, with its comprehensive and <u>expeditious</u> benefit system reasonably relates to the evidence advanced at trial ... that serious injuries were undercompensated and long delays were commonplace ...".

The Kreiner Court, at Page 117, notes:

"That it (the No-Fault scheme) was a compromise encompassing the notion of a <u>certain</u> recovery for economic loss in return for reduced tort opportunities for non-economic loss."

At Page 114, the Kreiner Court noted:

"Similarly, the insured person's insurance company is responsible for all expenses incurred for medical care, recovery, and rehabilitation as long as the service, product, or accommodation is reasonably necessary and the charge is reasonable. There is no monetary limit on such expenses and this entitlement can last for the person's lifetime."

Kreiner v Fischer, 471 Mich 109.

The reason No-Fault insurers have been penalized so severely by jurors when they callously violate their promise under the No-Fault scheme is obvious. The people of this State gave up their right to sue for minor injuries in exchange for rapid payment from their

own insurance companies, without the need for litigation. This No-Fault Statute was lobbied for by the insurance industry. As it turns out, in many instances, the carriers wanted the benefit of the higher threshold but refuse to adhere to the other side of the bargain when it came to No-Fault benefits for catastrophically injured individuals.

Defendant ACIA's criminal disregard for the Beardens's known rights, coupled with the miracle of compounding interest rates, results in special damages exceeding \$13,450,685.54.

Respectfully submitted,

THOMAS, GARVEY, GARYEY& SCIOTTI, P.C.

BY: l

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Dated: October 18, 2004

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May 17, 2002

Robert F. Garvey Thomas, Garvey, Garvey, & Sciotti 24825 Little Mack St. Clair Shores, MI 48080-3218

RE: Brian Beardon

DOB: 8/16/57 DOL: 10/22/76

ATTENDANT CARE EVALUATION May 13, 2002

Brian Beardon is a 44-year-old male who was involved in an MVA as a front seat passenger on 10/22/76. It is reported that he was unconscious at the scene and was transported to St. Joseph Hospital West in Clinton Twp., MI for an ER evaluation of his injuries. His father, Loy Beardon, reports that they were told he had a lot of facial fractures, a fractured jaw and bleeding in his brain. He was admitted to the ICU and underwent neurosurgery for the removal of a blood clot from his brain. He remained in the ICU on a ventilator for about six weeks, when he was finally allowed to emerge from his coma. When he woke up he was alert but confused and disoriented. He was unable to speak. His father reports that he was transferred to Martha T. Berry Rehab facility, where he stayed for about 8 more months. While in this facility he received PT, OT and SLP. His father reports that he was having so much trouble with his jaw that the family took him to Harper Hospital to have his jaw evaluated. He was admitted to Harper Hospital and underwent jaw surgery to try to correct the problem. Even after the surgery, however, he was still unable to completely close his mouth. Brian ended up being transferred to the Rehabilitation Institute of Michigan (RIM), where he stayed and received additional therapy until September 1977.

Prior to his accident, Brian, who was 19 years old at the time, was living at home with his parents and was between jobs. His parents report that he was an active, healthy and independent young man with no physical or cognitive limitations. They deny any significant past medical, surgical or psychiatric history.

In September 1977, his parents decided to bring him home and provide for his nursing and attendant care. They arranged for him to attend outpatient therapies at the University of Michigan Medical Center (UMMC), for about 3 months after his discharge home.

His parents report that he had to go back into St. Joseph Hospital West for additional jaw surgery and to have a plate put into his head.

From approximately the end of 1977 through 1980 Brian received his rehab therapies at home. His parents report that he then continued with his SLP and cognitive therapies at home until the late 1990s. They report that the therapist he was working with for all of those years moved away and they never replaced him.

It is reported that Brian had a fall in 1993 that resulted in a fractured hip and required a total hip replacement.

On 1/9/98 Brian was evaluated by PM & R specialist, Dr. K. Richter. His impression was that Brian had obviously had a severe TBI. It is reported that he had a Neuropsychological Evaluation done years before at UMMC but the report was not available. He parents were concerned that he may need some serial casting on his arm but he felt that they were doing such a good job of caring for him that it would not be necessary. Dr. Richter did not feel that Brian would benefit from further formal therapies because he did not believe that it would add to anything that the parents already do for him. He reported that Brian was clearly getting good and attentive care from the parents. Dr. Richter had concerns about his future care, after his parents' age and cannot provide for his care. Dr. Richter noted some swelling in his leg but felt that it was just dependent edema and could be expected in someone with this type of spastic head injury.

Presently Brian treats only with his family physician, Dr. Muir, for routine medical care. He takes Depakote for seizures, with his last seizure occurring about two (2) months ago. His father reports that when he has a seizure it is all on one side of his body and he tightens up. He reports it takes a couple of hours to get him relaxed and calmed back down to normal again. Brian can speak now but his speech is sometimes hard to understand. Cognitively, Brian's memory has improved. There has been no recent Neuropsychological Evaluation done to determine the extent of his remaining deficits. Physically, his left arm is totally paralyzed and he has no purposeful movement of it. Brian can use his right hand and arm to perform some ADLs, such as feeding with set up. He is unable to use his right hand to hold a cup for drinking, however. He remains unable to walk but can stand to transfer with assistance. Brian complains of pain in his legs, especially at night and he tells them his feet hurt. They will soak his feet in warm water and massage them for relief. Brian has some home equipment that he uses with his parent's assistance. He uses a stationary bike to exercise both his arms and legs. He also has an electric standing frame that he stands in for about 30 minutes each day. While he is in the frame someone will stay right with him and work crossword puzzles or read with him. Brain has an exercise matt in the basement with pullies for exercises too. His parents have installed a porch lift inside of the home to get him up and down from the basement. They report that they have a whirlpool but it has become too difficult and dangerous to get him in and out safely so they no longer can use it. Brian has a customized standard wheelchair but no power chair. Overall, his father reports that their home has been made quite barrier free and Brian can go into most of the rooms. He does have his own bedroom with a roll in shower and a shower chair. Brian is not self-mobile in bed so he must be repositioned 2-3 times each night for comfort and to prevent skin breakdown.

Brian currently has an agency hired Home Health Aide (HHA) from 8 AM until 4 PM, six days a week. His parents provide him with his remaining attendant care to cover each 24 hour a day period.

ATTENDANT CARE:

Since his discharge home in 1977, Brian has required and received 24 hour a day attendant care and safety supervision. This has been required because of the severity of his TBI and his residual physical and cognitive impairments. His parents have provided him with physical, cognitive and emotional support since he came home.

Since his accident, Brian has suffered with changes in his physical, psychomotor, and regulatory abilities; decreased cognitive and intellectual abilities; changes in his behaviors and

emotional control; changes in his social affective elements; and interpersonal aberrations typically exhibited by persons with acquired brain injuries.

Brian requires assistance with all of his ADL activities because of his physical and cognitive, and speech limitations. His parents perform ROM, exercises, and other PT /OT modalities they have been taught by his past therapists.

A supported living program (SLP) in the home setting is necessary to help meet the everyday challenge of individuals who exhibit cognitive / behavioral deficits and impairments, to promote their continued quality of life and to maximize their independence and dignity. SLPs provide structure, supervision and support, with an emphasis on safety and consistency.

The level of care that has been reasonable, necessary and provided for him since his accident by his family, ranges between a Home Health Aide (HHA) with a current market value of \$18.00 an hour and a Life Skills Trainer (LST), with a current market value of \$25.00 an hour.

Typically, LSTs have the basic skills of a home health care aide, with additional skills and training that may include, but is not limited to, brain injury overview and understanding, behavior management, medications, seizure management, sexuality, psychosocial issues, psychiatric emergency management, family issues, and stress management. They are able to provide for the brain injured person, in the home setting, structure, supervision and physical / psychological support. LSTs are responsible for the hands-on daily care and supervision of the brain injured person. These duties include, but are not limited to, assistance with self-care, therapeutic / productive activities, home management skills, medications, transportation, and the like. The primary objective of the LST's intervention is to facilitate and enhance the brain injured individual's cognitive skills by supplying consistent orientation information. redirection, assistance with problem solving, encouragement of targeted behaviors, and cueing for safety awareness. LSTs help to provide a prosthetic and supported living environment that protects and promotes the persons optimum health and targeted wellness goals, thus minimizing the risk of psychologic complications and secondary injury or illness, which helps to ultimately lower costs by avoiding unnecessary hospitalizations and costly medical treatments.

Based on the severity of Brian's brain injury and his remaining permanent physical and cognitive limitations, he will require 24 hour a day attendant care for the rest of his life, at the above minimum levels. As he ages, he may also require some skilled nursing level of care.

Please feel free to contact me if you have any questions regarding this evaluation or if I can be of further case management services to you or this client.

Sincerely,

Renee K. Totty RN., MS, CCM. Sr. Disability / Managed Care Specialist Family Practice Physicians P.C.

FAMILY PRACTICE
PAUL R. GRADOLPH, M.D.
BRADLEY C. BERGER, M.D.
DONALD B. MUIR, M.D.
CARDIOLOGY
ROD DIMITRIJEVIC, M.D.

April 14, 2003

To Whom It May Concern

RE: Brian Bearden

This letter is in regard to request for information regarding Brian Bearden. Brian has been a patient in our office several years. I have been one of the treating physicians for Brian Bearden over the past three years. He was cared for prior to that by my retired partner, Doctor Reed. It is my opinion that Brian suffered severe brain injury in the October 22, 1976, motor vehicle accident. It is also my opinion that these injuries have left him unable to recognize or understand his legal rights and from reviewing the chart, this has been the case since his accident to the present time.

Brian requires 24 hour continuing care and it is my opinion that if it were not for Brian's parents providing his care and treatment since his accident to the present time, that he would be institutionalized as he is unable to care for himself.

Sincerely,

Donald B. Muir, M.D.

DBM/jmw

MEGETTVFT APR 18 201

BasicResearchAndInvestigative Neurosciences, P.C.

A. Robert Spitzer, M.D. Michelle LaPointe, M.D. Elizabeth C. Smith, M.D. Nancy R. Mann, M.D. Donald K. Drum, M.P.T.

20180 West 12 Mile Road, Suite 10 Southfield, Michigan 48076 (248) 358-5959 Fax: (248) 358-3299

Neurological Disorders, Electromyography, Electroencephalography, Evoked Potentials, Traumatic Brain Injury Rehabilitation, Physical Therapy

BEARDON, BRIAN

06/22/04

INDEPENDENT MEDICAL EVALUATION:

An independent medical evaluation was conducted of Brian Beardon at his home in Armada on June 22, 2004. He was accompanied by his mother and his aide, Tammy, who has been taking care of him for the last year. The patient's family was made aware of the nature of the evaluation and that no physician/patient relationship has been established.

Mr. Beardon is a 46 year-old white male 27 years status post severe acquired brain injury, which occurred on October 22, 1976. Extensive medical records were reviewed including the initial hospital records from St. Joseph's in Mt. Clemens, 1978 University of Michigan Rehabilitation hospitalization, St Joseph Mercy - Ann Arbor hospitalizations from 1983 and 1985, St. Josephs Mercy - Macomb 1998 hospitalization. Physician records were reviewed including Candace Caveny, Akemi Takekoshi, Family Practice Physicians, PC and an IME by Kenneth Richtor. Therapy and nursing records reviewed included Rehabilitation Institute of Michigan, Alan Rehab, Inc., Adaptive Technologies, International Rehab associates, Inc., and Nancy Kissick's Prefessional Nursing Services, Inc.

The patient was a 19 year-old male involved in a severe motor vehicle accident on October 22, 1976. The driver of the other car was reportedly dead on arrival. He was taken to St. Joseph's in Mt. Clemens and noted to be in deep coma with his pupils fixed and dilated. He was noted to have decorticate posturing alternating with decerebrate posturing. Alcohol level was positive. Associated injuries included facial fractures, a severe lip laceration and a nose avulsion. He underwent tracheostomy on October 23, 1976. On October 24, 1976, he had a right craniotomy with decompression and evacuation of a right subdural hematoma. He was also noted to have thoracentesis times two during the hospitalization. He was transferred to Martha T. Berry Nursing Home on January 27, 1977. Diagnoses were diffuse cerebral contusion, small right subdural hematoma, brain stem contusion, seizure disorder, facial laceration, fractured nose, facial fractures, spastic quadriplegia and a right 7th cranial nerve injury with facial weakness, vocal cord paralysis and decreased tongue movement. He was ultimately transferred from Martha T. Berry to Harper Hospital on August 8, 1977 and was discharged home in November of 1977.

He was hospitalized for inpatient rehabilitation at the University of Michigan from August 10, 1978 to November 20, 1978 with Fred Maynard as the attending physiatrist. At the time of his discharge, the physical therapy summary noted that he had no active movement in his left upper extremity. He did have some movement in the right upper extremity and some active extension in his bilateral lower extremities. He was dependent for bed mobility. He required maximal physical assist for a stand/pivot transfer. He was dependent for manual wheelchair mobility. They initiated a trial of power wheelchair mobility, but it was not successful. He was noted to drive into the walls. They were unclear whether this was due to behavioral versus perceptual deficits. Significant behavior problems were noted throughout the admission with minimal cooperation in therapy. Speech therapy noted that his comprehension was functional for daily living activities. He had deficits in short-term memory and immediate recall. His vocalization was not functional. He demonstrated

BEARDON, BRIAN 06/22/04, Page Two

manipulative behaviors throughout therapy. They focused mostly on writing as a communication source and noted that it could be intelligible at times. He had consistent yes/no head gestures. An EEG, which was done on August 22, 1978 noted that he had been on prophylactic Dilantin for approximately 20 months. The EEG noted a seizure tendency and focal neuronal disturbance.

The patient was seen for a physical medicine and rehabilitation evaluation by Dr. Candice Caveny at the Rehabilitation Institute of Michigan on November 20, 1979. He was noted to be severely dysarthric and unintelligible except to familiar listeners. He was noted to have fair motor skills for the use of a communication device. His comprehension was functional for daily needs. He had severe dental problems with decreased lip closure, right facial weakness, drooling, right tongue paralysis, and a decreased gag. He was incontinent and utilized a condom catheter. He was noted to have an uninhibited bladder and a coordinated sphincter. On motor exam his left upper extremity was not functional. His right upper extremity showed an elbow contracture of minus 30. His shoulder abducted to 90 degrees and his wrist extension was neutral. He had increased extensor tone in his trunk and lower extremities. He needed minimal physical assist with maximal cues to go from sit to stand. The recommendations were to continue physical therapy and focus on standing, transfers and wheelchair mobility, occupational therapy to focus on right upper extremity motor control, feeding, and ADL skills, speech to assess for a palatal lift to improve his vocalization and a behavior modification program.

A speech reevaluation done at the Rehabilitation Institute of Michigan on May 18, 1982 showed that he was improving in his speed and using a Cannon Communicator. He had no significant change in his verbal communication. He was distractible with decreased attention. His visual spacial scanning skills were decreased. He was impulsive with his written answers and the legibility was decreased. He had poor carryover of self-cuing techniques. He was cooperative, but highly distractible. They noted no significant change in his cognitive function since the last evaluation. He was still a Rancho 6.

The patient was hospitalized at St. Joseph Mercy Hospital in Ann Arbor from April 5, 1983 to May 7, 1983. The attending was M. Newman, MD. He was noted to have multiple facial deformities secondary to facial fractures. He underwent a high LeForte 1 maxillary osteotomy and sagittal advancement mandibular ramous osteotomies. He also had a tracheostomy. The hospital course was complicated by facial cellulitis, aspiration pneumonia and pleural effusion.

The patient was again hospitalized at St. Joseph Mercy Hospital in Ann Arbor from September 5, 1985 to September 12, 1985. J. McGauley, MD was the attending. He underwent cranioplasty and nasal reconstruction with bone graft. Neurologic examination at the time of that admission shows that his right eye did not move laterally well. He had a possible left visual field cut. He had structural facial asymmetry. He was noted to have a left hemiplegia with flexion contractures and increased tone. His right upper extremity was paretic and dyspraxic.

The patient had a head CT scan on February 17, 1984, which showed that a right frontotemporal craniotomy had been performed. His lateral and third ventricles were moderately dilated. He had areas of encephalomalacia in both frontal lobes. Follow-up head CT scan on July 25, 1989 showed atrophic changes with ventricular dilatation slightly more pronounced on the right. It was unchanged from an earlier January, 1988 study. There was no evidence for intracranial bleeding. A head CT scan done on December 27, 2002 showed the previous right craniotomy and post-surgical changes. He had multiple areas of encephalomalacia in the bilateral frontal lobes, right parietal lobe and right parietal occipital lobe. It had been stable since the previous study of September, 1998. EEG also done on December 6, 2002 was abnormal. It showed a moderate to marked degree of disturbance of cerebral function in the right hemisphere. There was mild disturbance in the left hemisphere and mild epileptiform activity.

BEARDON, BRIAN 06/22/04, Page Three

A neurology evaluation performed on July 12, 1990 by Akemi Takekoshi, MD noted that he had a seizure disorder that had been treated with Dilantin for many years. Side effects of the Dilantin included lethargy and gum hypertrophy. His recommendation was to change to Tegretol and later Depakote was added. He was noted to have spasticity at that time and both baclofen and Robaxin had caused significant sedation. He recommended a trial of Dantrium. Neurologic exam at that time showed severe dysarthria, deformities of the scalp and face, disconjugate gaze, facial diplegia, spastic quadriplegia with the left side weaker than the right and spasticity worse on the left. His sensory exam was intact. He was unable to do finger-to-nose. A follow up evaluation on July 11, 1991 showed that his epilepsy was well controlled on Tegretol 100 mg. QID and Depakote 500 mg. QID. At that time he was recovering from a hip fracture.

The patient was hospitalized at Mt. Clemens Hospital from March 29, 1991 to May 2, 1991. The attending was D. Reed, MD. The hospitalization was for a left hip fracture following a fall in the shower. Hospitalization was complicated by adult respiratory distress syndrome secondary to fat emboli. An AP of the pelvis and left hip x-ray on March 29, 1991 showed an acute left femoral neck fracture. Follow up hip x-rays on April 23, 1991 showed recent placement of a left hip prothesis with the acetabular and femoral components in good position.

An IME performed by Kenneth Richter, DO on January 9, 1998 reported that he was on Depakote 500 mg. BID. The recommendations at that time were that he would not benefit from serial casting or further formal therapy.

The patient was hospitalized at St. Joseph Mercy Hospital in Macomb from September 25, 1998 to October 2, 1998. Attending at that time was Magdy Wanis, MD. He was noted to have left upper extremity cellulitis and was treated with IV antibiotics followed by oral Cipro.

The patient had a modified barium swallow done on December 10, 2002. The study was significant for no oral swallowing mechanism and pharyngeal amotility. He did not demonstrate any esophageal muscular contraction. Gravity only seemed to propel the bolus. There was no evidence for aspiration.

FUNCTIONAL HISTORY - information was obtained from his mother and his aide, Tammy. The patient's typical schedule includes awakening at 8 AM. He is showered, has breakfast and then is put on the commode. He is dependent for basic ADL skills. His aide then takes him to the lower level of their home where he performs his home exercise program. Following this, they come upstairs and he watches television and does crossword puzzles or plays games with his aide. At 1 o'clock he has lunch and is then put on the commode. He spends the afternoon playing games and listening to music and watching the news. At 4 o'clock his daytime aide leaves and his evening aide comes in. He has dinner at 5 o'clock and is again placed on the commode. He is put into bed at 9 o'clock in the evening at which time his evening aide leaves. His family reports that he normally sleeps until about 7:30 in the morning, but occasionally has early morning awakenings as he did last night. His family takes care of him on the night shift. He gets repositioned two to three times per night. He is able to vocally call for his family and they do not need any sort of intercom system. He utilizes a condom catheter at night but is continent during the day. The patient is dependent for all basic and advanced ADL skills. He is dependent for wheelchair mobility using a manual chair. His mother reports that he never mastered use of a power chair. He has at times made some attempts to propel his manual chair using his right upper extremity, but this is rare. He is a one-person maximum assist transfer for a stand/pivot. He is able to perform a car transfer with one person, but this is reported to be quite difficult. His communication skills are reported to have good comprehension for daily activities. They encourage him to vocalize and though he is quite dysarthric, his family and aides are able to understand him. If they have difficulty understanding him, they will ask him to spell a word and he will vocalize the letters. He did have a Cannon Communicator at one point, but he hasn't used it in greater than one year. His family prefers that he use vocalization for

BEARDON, BRIAN 06/22/04, Page Four

communication. He has a consistent yes/no response, with shaking of his head for no and an okay sign with his right hand for yes. His mother reports that he is able to type and used to do this to use his Cannon Communicator. He used an Apple computer for a short time, but it does not sound like this was very consistent. The family currently has a Dell computer and his mother reports that his granddaughter occasionally works with him on utilizing the computer. He is continent of bowel and bladder and uses his voice to tell them when he needs to use the urinal. He is dependent for use of the urinal. His mother reports that he is able to use the TV remote control, but usually his aide and family do this for him. He is dependent for bed mobility and repositioning. He has in the past been able to use his right upper extremity for writing words, but his aide reports that he has been resistant to doing this.

SOCIAL HISTORY – the patient has lived at home with his parents since he was discharged from Harper Hospital in 1977. His father passed away in August and he also had two siblings who died within the last year. His 56 year-old brother lives with he and his mother. They also have a 24 year-old granddaughter in the area who helps out in the home. His mother is currently in need of knee surgery and is using a walker for ambulation. She is unable to transfer him.

SUPERVISION – the patient currently gets 24-hour supervision. He has aides on two shifts five days per week and one part-time aide who works on the weekends. Their granddaughter often fills in when an aide is not available. Her son is also living within the home and is helpful in his care.

MEDICATIONS - Depakote, baby aspirin one per day, vitamin C, and multivitamins.

PHYSICIANS – the patient is currently followed by his family physician, Dr. Muir, who is managing his epilepsy. His on Depakote 500 mg. BID and it was recently increased to add a 250 mg. dose in the afternoon. He was recently seen for evaluation by a physiatrist at St. Joseph's in Pontiac. The patient's seizure disorder has not been well controlled recently and his mother reports that she is going to be seeking a neurology evaluation.

EQUIPMENT – the patient currently has a manual wheelchair and his mother is questioning that it will need replacement soon. He has a wheelchair exercise bike, mat, and standing frame, which are kept on their lower level. He has a wheelchair lift to allow him to get down to the basement of the home. His father built a pulley system, which is utilized for upper extremity range of motion over his mat table. He has a commode and shower chair. He has a hospital bed with side controls, which he is unable to use independently. His mother is questioning whether they need a new mattress for his hospital bed.

REVIEW OF SYSTEMS:

SWALLOWING – the patient has had persisting significant swallowing problems. Severe oral motor deficits and esophageal amotility were noted on his last swallowing evaluation. His mother reports that he is on a regular diet including cut up meats. She reports that his coughing appears to be worst with thin liquids. He previously used a straw to work on lip closure, but currently drinks out of a cup, which is held to his mouth. He is able to hold his own cup, but tends to need cuing not to take large gulps, which he then chokes on. His aide reports that he has the most difficulty with pudding-consistency foods, and it sounds like he is unable to propel the bolus backwards. He does have significant coughing. They deny having to use the Heimlich maneuver on him. His mother denies any major pulmonary complications over the last couple of years. He reportedly has a good appetite, enjoys eating, and they have no difficulty maintaining his caloric intake.

SPASTICITY – the patient does have significant spasticity in bilateral upper extremities and bilateral lower extremities. His mother reports that he does sometimes have spasms in his lower extremities at night. He is no

BEARDON, BRIAN 06/22/04, Page Five

longer on any anti-spasticity medication as they all cause significant sedation. He has never had any Botox injections. He has not had any braces or orthotics for many years.

HOME EXERCISE PROGRAM – the patient's home exercise program is performed by his aide and his mother on a daily basis. It includes passive range of motion for his lower extremities, assisted active range of motion using pulleys on a mat table for his upper extremities, a wheelchair exercise bike for a half an hour and half an hour in the standing frame. His mother reports that she works with him on a daily basis on oral motor activities, including lip closure. She works with him on speech with repetition and encouragement to vocalize. They also do some work with left upper extremity grasp and release activities, but this has not been successful for incorporation of his left upper extremity into functional activities.

SKIN INTEGRITY - the patient's skin integrity has been quite good over many years. He has had no significant problems with decubitus ulcers. He currently has a mild rash in his groin.

EMOTIONAL STATUS – the patient's mother and his aide deny that he shows significant depression. They report that he is rarely frustrated.

COMMUNITY INTEGRATION – the patient rarely goes out into the community. They do transfer him to the car for physician visits. When his father was alive, his mother reports that he sometimes went with him to the movies. His aide reports that his difficult car transfers limit his community mobility. His home is ramped and he frequently goes outside with his aide to sit in the yard during nice weather.

DIRECTED PHYSICAL EXAM:

The patient is intermittently alert and easily distractible. At times he refuses to focus or to follow commands, but this appears to be volitional. Closing his eyes and not paying attention to examiner appears to be an avoidance behavior. When he was finally engaged in a trivia game he was able to vocalize one to two words at a time. His speech was dysarthric with poor breath support. He needed cues from his caregiver to complete the answer to the question. His comprehension appeared to be good, but response time was clearly slowed. It is unclear whether he could follow a two-step command. He would not point to letters on a letter board. It was not clear whether this was volitional or whether visual deficits had an impact. His mother did state that he could read large print. His mother also stated in the past, he could type with his right hand on a Cannon Communicator. He did demonstrate some yes/no responses, using a headshake for no, and an okay for yes. I was unable to test consistency of his yes/no responses or level or orientation because of his cooperation.

CRANIAL NERVES – vision was difficult to test because of the patient's participation, but his left eye was laterally deviated. He was able to get it to midline and was able to fix and follow with his right eye. It was unclear whether he had a left field cut. He had a left facial weakness. He was able to stick out his tongue and move it to the right very slowly. He was unable to move it to the left. He had obvious facial deformities.

MOTOR EXAM – the patient had increased tone in all four extremities. He had sustained clonus in bilateral lower extremities and extensor posturing in the right lower extremity. He had a contracture of the left elbow and shoulder. He was able to do some gross extension and flexion patterns in the left upper extremity, but had no isolated movement. In the right upper extremity he was able to do grasp and release. He had decreased speed of motor movements and decreased fine motor skills and motor control. He does have a spastic quadriplegia with his left side being weaker than the right.

BEARDON, BRIAN 06/22/04, Page Six

SEATING – the patient was seated in a manual wheelchair with a Jay cushion. He had a posterior pelvic tilt and was weight bearing on his sacrum. He has significant pelvic obliquity. With repositioning he clearly had He does not use his right upper extremity to push down on the wheelchair for assistance. His extensor tone clearly assists with maintenance of a stance position. They only needed minimum to moderate physical assistance to maintain the standing position. He did not follow commands to put his right upper extremity on the wheel of the chair and when assisted did not make an attempt to propel his chair.

ASSESSMENT AND RECOMMENDATIONS:

Brian Beardon is a 46 year-old white male 27 years status post severe acquired brain injury following a motor vehicle accident. He has severe persisting motor deficits with spastic quadriplegia and decreased range of motion. He does have some functional use of his right upper extremity, but is dependent for basic activities of daily living, transfers, and wheelchair mobility. His communication skills are very limited with decreased oral motor function and poor breath support for speech. He has consistent yes/no gestured response. Verbal comprehension appears to be his strength. Cognitive evaluation is difficult because of his limited verbal skills, decreased speed of information processing and intermittent cooperation. He clearly has some retained knowledge of general information but it is unclear to what degree he carries over information.

Brian has been cared for in his home environment for many years with the assistance of aides. His home is wheelchair accessible with a roll-in shower and a lift to access his exercise equipment in the basement. He requires 24-hour supervision and this will not change over his lifetime. Brian's mother and aides currently carry out a home exercise program on a daily basis. This program includes passive range of motion exercises for his upper extremities and lower extremities, active assistive range of motion with pulleys for his upper extremities, standing for 30 minutes in a standing frame, and 30 minutes on a wheelchair exercise bike. His mother cues him for oral motor exercises and encourages vocalization for conversational speech and repetition. He is encouraged to attempt grasp and release exercises to improve the gross motor function of his left upper extremity. His aide works with him on a variety of leisure activities, encouraging his cognitive skills, including crossword puzzles and trivia games. His mother reports that they watch the news on a daily basis for orientation. These activities are all appropriate and are consistent with typical home program activities carried out by families and aides following completion of a formal therapy program. They are not consistent with the level of a formal therapy program implemented by licensed physical occupational and speech therapists. I do not think that formal therapy is indicated at this time, but I do think that Brian would benefit from PT, OT, and speech evaluation on a periodic basis every two to three months to update his home exercise program and provide ongoing education for his family and aides. Several visits may be necessary for initial reevaluation to implement this plan.

The patient's current wheelchair seating is less than optimal. He has a posterior pelvic tilt and a pelvic obliquity. I would recommend a 45 degree pelvic seat belt be added to his current wheelchair system to improve positioning and increase his trunk stability. He may need adjustment of gel pads in his current Jay cushion to level his pelvis. When a new chair is purchased, consideration for a slightly narrower chair may be helpful.

The patient's current difficulty with car transfers may be limiting his community access. I recommend that physical therapy assess his car transfers and if they cannot be improved and his rate of community activity increases, his family may wish to consider a van with a wheelchair lift. The patient's current community access is quite limited. I would recommend that his family consider participation in a community outings group for adults with acquired brain injury. This would enable them to assess his reaction to group activities with other brain-injured adults.

BEARDON, BRIAN 06/22/04, Page Seven

The patient's speech intelligibility is poor, especially for an unfamiliar listener. I would recommend a trial of a letter board for spelling without vocalization to enhance understanding for an unfamiliar listener. They also might consider another trial with his current Cannon Communicator with a typing interface. If this is successful and utilized frequently, it may be useful to consider a communication device with voice output.

Brian has persisting severe swallowing deficits and is at very high risk for aspiration. His pulmonary status has been stable over several years without recurrent pneumonia and his lungs are clear on today's evaluation. By family report, he seems to have a strong protective cough. Eating is clearly a pleasurable event for Brian and maintaining his calorie intake has not been a problem. I would recommend evaluation with a speech or occupational therapist with strong experience with swallowing disorders to provide recommendations for maximizing his safety with swallowing, though aspiration will always be a risk and is a major factor limiting his life expectancy. He may benefit from thickening his liquids and avoiding foods with pudding-like textures, which are difficult to propel backwards with limited tongue and oral motor movements. Positioning techniques may also be helpful. The patient's equipment should be reassessed and will continue to need replacement at regular intervals. When his hospital bed is next replaced, consider hand controls that he may be able to control independently. His ability to utilize the remote control for the TV should also be assessed. Fairly minor modifications may be helpful to increase his independence.

The patient's post-traumatic epilepsy is not controlled on his current dose of Depakote. I would recommend a neurologic assessment for pharmacologic management.

Brian continues to have significant increased tone in all his extremities. He has limitations in range of motion in all extremities, but contractures appear to be long-standing and are not progressing quickly. They are currently not interfering with his functional skills, which are quite limited, or his hygiene. Previous trials of medications have been problematic because of a decrease in his level of arousal and cognitive status. I would recommend continuing his current home program and monitoring his range of motion with consideration for Botox injections if his contractures progress. Decreasing the spasticity in his lower extremities should only be done with extreme caution and could clearly decrease his ability to transfer, as he appears to be using his extensor tone functionally to assist with transfers.

The patient's family clearly desires to keep him living in the home environment. The recent death of his father and siblings and the aging of his mother clearly make this a long-term concern for his family. I would recommend that his mother and brother have assistance to explore current group home programs in the community to provide information regarding the types of programs available as their have clearly been significant changes since their experience with nursing home placement in 1976.

Nancy Mann, MD

NM/pc

Cyberscript (www.cyberscript.biz)

9.	NUMBER OF OTHER CLAIMANTS IN THIS SAME OCCURRENCE PLEASE INDICATE TOTAL PIP BENEFITS FOR ALL APPLICABLE MCCA CLAIMS NOS.
	THOSE NOT INCLUDED ON ANOTHER PAID TO DATE OUTSTANDING
10.	DESCRIBE ANY UNIQUE OR UNUSUAL CIRCUMSTANCES FOR THIS CLAIM
	DARNELL NOW LIVES WITH HIS MOTHER, BROTHERS & SISTER, HE IS NOT AMBULATORY AND
	HAS COGNITIVE DEFICITS. HE WILL MORE THAN LIKELY BE CARED FOR BY HIS MOTHER
	INTIL SHE IS NO LONGER PHYSICALLY ABLE TO DO SO. THEN HE WILL MEED NURSING
	HOME CARE PRESENTLY THERE IS NO CLAIM FOR HOME CARE, ONLY REIMBURSEMENT FOR BABYSITTING TWICE PER YEAR TO RELIEVE HER.
	THIS TER TEAR TO RELIEVE HER.
11.	COMPLETED JOYCE DUMORTIER TITLE REPRESENTATIVE PHONE 336-1764

MCCA CD-2 (1/81)

PLEASE ATTACH ALL HOSPITAL, MEDICAL AND REHABILITATION REPORTS NOT PREVIOUSLY SUBMITTED.

Lewipes at the grain of the day dianting for the day dianting for the Bearden Der Bauden (and seed recreation hes talked to some friends and relatives who are writing to take Suisi to the show, out to lat, surming in the grad, etc., as a summer fail. As Peter Charge An blev between \$1500-*1702 monthly. I agreed for the summen to pay the people \$100 andown for rec. therepy (while will envolve more than the to fear der feels Certainthis will beg benefit to brian and we will still be reiling a saining. If the doesn't work out, showill certainly let me know. I have also agreed to gay the attendant 46.00 per hour. Whenever I have been to the home the girls are always working with Grain Carhith This Searden insists

i 04940

CATAST PHIC INJURY RESERVE PROJECTION PLATE

MCCA ∜: Reinsurance		CURRENT UPDATE DA	TE: 03-25-87	03-25-87		
INJURED PARTY: Brian Bearden		CLAIM #:	UT 050704 !	UT 050704 L		
TYPE OF INJURY: Brain Inj.		DATE OF LOSS:	10-22-76	10-22-76		
SET OFFS:	None	DATE OF BIRTH:	08-16-57			
		Is there a Medica shortened Life Ex d state the Life Expectant y if other than medical ju	opectancy? YESNOX	XX:		
costs projection	not Essential Services	or Wage Loss:	r value and include medica	al		
ANNUAL PERIOD	INSTITUTIONAL	MEDICAL	OTHER			
1 - 2	\$10,000.00	\$20,000.00	\$30,000.00			
3 - 20	\$2,000.00	\$10,000.00	\$25,000.00			
LIFE	\$25,000.00	\$2,000.00	\$500.00			
	LONG	G TERM MEDICAL	_			
	INSTITUTIONAL	MEDICAL	OTHER W/L - ESS	;		
PAID TO DATE:	\$175,000. 0 0	\$221,200.00	\$206,000.00 none			
OUT- STANDING:	\$581,000.00	\$262,000.00-	\$520,500.00 none			
# of other claiments same occur COMPANION CLAIMENT CROSS CLAIMER:	ence: 0	CLID #: Medical - GROSS: NET: Wage Loss - GROSS: NET:	01 \$ 2,000,000.00 \$ 1,397,782.00 \$ none \$ none			
CURRENT SUMMARY		s life. At this time his p	parents are his care			
providers,	plus an agency. He stil	l receives speech therapy p	olus family member/friends			
trained by	parents, provided P.T. a	nd rec. therapy. Insured o	continues to have			
	n. Current medical repo					
Complication	derrent medical repo	-a	7			
COMPLETED BY:	Carol Benn	DATE:	03-25-87			
CONTLETED BI:	CLAIM SPECIALIST	 05019				

Claim Specialist PHONE d: 336-1794 Hanager Hanager	I SHT RESERVES: \$ 136,743.56 MEDICAL \$ WORK LOSS	paid for home care when the nursing agency is not there. Brian needs twenty-four (24) care. Brian is medically stable.	Therapy and home care will continue much through lifetime. Hr. Bearden does the P.T. and O.T. at home with Brian. A speech therapist still sees him. Hr. Bearden is	ADDITIONAL COMMENTS OR SPECIAL INSTRUCTIONS:	s (NAME:) Mr. Bearden does P. ed Transportation Services: eimbursement	ROUTINE BILLS YOU CAN ANTICIPATE: XX Physician (NAME:) Pharmacy/Supplier - Durable Equipment (NAME:) Facilities (NAME:)	HOHECARE PAYHENTS: 30 days XX Monthly AMOUNTS \$ 1,120.00 Nr. Bearden submits this to be paid ADDRESS:	THINGS REMAINING - PAYMENT METHODS: DIARY: Yearly 6 Months XX 3 Months Monthly PERSON TO CONTACT: Loy Bearden Relationship: Father PHONE #: 784-5347	Brain Injury - Cognitive Level Spinal Cord Injury - Level of Injury	Bin: Month Eval. XX_Seen a	PRESENT STATUS CONTINUED: Professionals Professionals XX Physical XX Physical XX Occupational Speech Still Involved: XX Physicans: Yearly Evaluation 6 Month Eval.
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DATE CLAIN NUMBER : DATE OF LOSS : PRESENT STATUS: Residence: STATUS OF FILE WHEN ASSUMED BY MEDICAL MANAGEMENT SERVICES, INC.:

XXAcute Care Hospital Rehabilitation Facility Home LOSS: DATE OF BIRTH; INSURED PARTY: PRIORITY; INJURIES: RETURN (FILE) TO BRANCH - SUMMARY OTHER: Nursing Home ___Foster Home ___Other, explain: coverage Other, explain: __Named Insured XX Resident Relative ____ Fverage ____Pedestrian/no other goverage AMPUTEES:

Upper Extremeties
Lower Extremeties
Describe: ___Home xx_Parents Home ___Hursi Brian Bearden 08-16-57 10-08-87 Loy Bearden __left __right _Other, explain: Nursing Home Foster ter Other, explain: _Passenger/no other e ____Motorcyclist Medical Methogement Services Inc. Foster Home

oc: Regional Claim Manager

5261 Oakman Blvd. Dearborn, Michigan 48126 (313) 336-0800

MONTHLY DUE DATE:

EMPLOYERS REINSURANCE CORPORATION 5200 Metcalf - P.O. Box 2991 - Overland Park, KS 66201

MRR: Y - 1

CLAIM STATUS REPORT

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INSTRUCTIONS—To be used by carrier as often	The second secon	on any devalopments of changes affecting
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NAME OF	A.C.I.A.		·	CLAIM	UT 0507		10-22-76
NJURED CLAIMANT	Brian Bearden		• •	M,X	F 🗆 🐉		-16-57
TYPE OF	Brain			COMA?	YESTE NO		TME CARE? E NO E GRANTED E
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EMPLOYERS REINSURANCE CORPORATION 5200 Metcaif • P.O. Box 2991 • Overland Park, KS 66201

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CLAIM STATUS REPORT

INSTRUCTIONS—To be used by carrier as often as necessary to update the curpovition on any developments or changes affecting	ng
a datastrophic daim. As a minimum each such claim should be updated once every 6 months. Attach current medical reports, Paymer	11
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sach clair		PLEASE TYPE OR PRI	NT CLEARLY ANSWE	ALL ITEMS				a labout 10t
NAME OF CARRIER	A.C.I.A.			CLAIM NUMBER	UT 05		Date of Accident	10-22-76
INJURED CLAIMANT	Brian Bearde	1		M X	f C	DATE OF	08-	16-57
TYPE OF	Brain			COMA? DURATI	MALL	NO 🗆		ME CARE?
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EMPLOYERS REINSURANCE CORPORATION 5200 Metcalf • P.O. Box 2991 • Overland Park, KS 66201

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CLAIM STATUS REPORT

UPDATE DATE: 5-02

INSTRUCTIONS—To be used by carrier as often as necessary to update the curporation on any developments or changes affecting a catastrophic claim. As a minimum each such claim should be updated once every 6 months. Attach current medical reports. Payment logs and any other documentation not previously submitted which may help illuminate this case. NOTE! Complete separate report-foreach claimant. PLEASE TYPE OR PRINT CLEARLY · ANSWER ALL ITEMS COMPLETELY AME OF CLAIM A.C.I.A. ARRIER UT-050704-0\ ACCIDENT NUMBER 10-22-76 JURED BRIAN BEARDEN DATE OF LAIMANT M Ø FO BIRTH 08-16-57 YPE OF BRAIN INJURY NO [LIFETIME CARE? **JURY** YES 💀 NO 🗆 ong time THERE A MEDICAL OPINION OF IF SO ATTACH SUPPORTING SOCIAL SECURITY DISABILITY GRANTED [YES IORTENED LIFE EXPECTANCY? YES DENIED DENDING NO DOCUMENTATION BENEFIT APPLIED FOR? NO CX ATE ALL KNOWN OR POTENTIAL SET-OFFS, RIGHTS OF REIMBURSEMENT, SUBROGATION OR OTHER APPLICABLE POLICIES OR DURGES WHICH WOULD AFFECT THE COST OF THIS CLAIM: None ES ATTORNEY REPRESENT CLAIMANT FOR P.I.P. BENEFITS? YES P NO D IS P.I.P. CLAIM IN LITIGATION? YES O NO D IN LITIGATION, WHAT ISSUES ARE IN DISPUTE? de la ttos la ERE & CLAIMANT **ADDRESS** RRENTLY HOUSED? CRIBE CLAIMANT'S PRESENT CONDITION.) LEVEL OF CARE BEING PROVIDED rian Ca inc ecsed MONTHLY COST FOR SUCH CARE \$ 80 CF Provide CRIBE YOUR PLAN FOR FUTURE AGEMENT OF THIS CASE (C-ANNUAL COST PROJECTIONS FROM DATE OF THIS REPORT IN CURRENT DOLLARS. EFITS PAID **AMOUNT**)ATE reen)WABLE **INSES** K LOSS AND NSES FOR ICES **IVORS** LS ETED BY PHONE (4900 Claim Specialist 38 38751 W_12 MILE RD NTY FARMINGTON HLSSTATE ZIP 48331 DATE MI

Mr. George Dessler Regional Claim Manager___ Region D

RE: CLAIM #UT 050704

INJURED PERSON - ERIAN BEARDEN

This loss was reviewed by the Catastrophic Loss Committee on October 30, 1978.

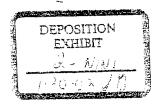
The file indicates that Brian, 19 years of age, sustained a severe brain injury including a subdura hematoma and brain stem contusion. As a result of this injury he is confined to a wheelchair and requiring attendant type care. It is not likely that Brian will ever achieve an independent status thus benefits must be considered for attendant care for the balance of his life. Based on his present age we can estimate that Brian's life expectancy is another 39 years.

The file further reveals that Brian is being cared for by his sister while he is residing at his parent's home and on weekends Homemaker's Updohn is providing a nurse to relieve his sister. Our present and future estimated costs are that it will require \$15,500 per year to maintain Brian. If we multiply the life expectancy by the cost par year, it would require that our file have a net reserve of \$504,500. Our present net reserve is \$318,775.

Therefore, it is the recommendation of this Committee that our present reserve of \$425,000 be increased by \$300,000 to a total of \$725,000.

1000 TOTERNOUNTER OF P. P. BEIDN BEAKDRY 41337 Marich OSSISTAUCA (AU OXII) May DIAMERA IN 42 SLEE A - MINS 320 UST UST TOUR MAKEN COLVERY OF SOND, COLV HONDER POCK THAND ONCE YORK -(C) Zagonea Osha. DEPOSITION EXHIBIT

December 1, 1977



Mr. G. A. Dessler Regional Claim Manager Region D

RE: BRIAN T. BEARDEN, CLAIM NUMBER : UT 50704

We have received the latest IRA report which indicates that this lad is a complete quadriolegic. As far as the future is concerned the report is very pessimistic.

A print out shows the net medical reserve to be \$92,090.00 at this time.

In reviewing the latest report and recommendations from IRA we see a situation developing which could trap us in a very untenable position. We should immediately make known to the parents what we will obligate ourselves to for Brian's care. The report states that eventually Brian will have to be transferred to a nursing home. It does not seem logical then to purchase the great amount of equipment outlined in the report. We should secure all the information relative to the cost of maintaining Brian in a nursing facility and politely but realistically advice the parents of what we can and will pay. In short, we should begin at once to manage the case as opposed to allowing the parents to do so.

If we use 3.C.I. tables and compute the future expenses based on a 21 year life expectancy with full custodial care at the nursing home level, we arrive at \$356,000.00 still to be paid under Medical Coverage. If we deduct the \$92,000.00 which remains as an outstanding reserve, we will require an increase in the reserve of \$275,000.00.

These figures are based on medical care for 20 years at \$5,000.00 per year; home modifications, \$6,000.00; a 20 day hospital stay every five years at \$5,000.00 for \$20,000.00; and full custodial care at \$12,000.00 per year for \$240,000.00.

WILLIAM F. BROWNE, STAFF ASSISTANT CLAIM ADMINISTRATION

WFB/cap

cc: T. G. Bowman and Caramak

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Page 34

Page 36

these claims in terms of payment specifically for attendant care?

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A. No. My job is - when I became a manager was over claims -- we weren't called claims reinsurance then, but it was over this reinsurance portion and the clerical staff, so my management duties were not necessarily over the adjusters.

- Q. Well, were you ever in a position at AAA to make determinations as to the adequacy of payment, let's say to a family member providing family attendant care?
- A. When I was an adjuster I handled my own cases and I would have looked at it. I looked at the home care payments.
- Q. All right. Then when you say looked at the home care payments, would you mean that it was your job to know what the law was, to inform what the insured what the law was and to be sure they were receiving benefits consistent with Michigan no-fault
- A. It was my duty to explain benefits to the insured and make sure that I was paying the appropriate rate, yes.
- Q. All right. And how did you know what the appropriate rate was for family attendant care during

insured, if things had changed.

Q. Well, what about in some of these cases that are going on for 10 or 15 years and you looked at the rate in 1978 and it's now 1988, you wouldn't -the rate that the agency is paying its workers has gone up in a 10 year period generally, wouldn't it?

A. Yes.

Q. So part of your job is to make sure that that rate is increased as time goes on; would that be fair to say?

A. Yes, but you wouldn't just consider the rate going up, you would still have to continue with your investigation of what all the needs were, if there had been any other changes on the case.

Q. Yeah, you would do the same thing you did 15 in the beginning. You'd look at what the needs were 16 by talking to the family and the doctor and then you 17 would go to the aide agencies and find out what they're paying their people. It's the same process, 19 it's just that you're doing it over and over again? 20

A. Is that a question?

Q. Yeah, question mark.

A. You would continue to investigate it any time you would make any kind of changes.

Q. But the investigation would be the same as

Page 35

the time that you were responsible for that information and advice?

A. I would call agencies and see what they were paying their aides, I'd investigate it by talking to the doctor to see what kind of care they needed, talk to the family to see what was being done.

Q. Okay. So it was basically a three pronged process, you had to find out what care was needed and you got that basically from the doctor and the family. and then you would go to agencies that provide that care and you would figure out what the rate was that they were paying their workers for like care; is 12 that right?

A. Yes.

Q. And then you would advise the family that 15 that's the rate that they were entitled to? 16

17 A. Yes.

Q. And then you would pay that rate? 18

19 A.

O. All right. And then you would review that 20 at six month intervals to be sure that the rate was 21 being paid appropriately? 22

A. As you were handling your file you would 23 24 review it as there was material changes or if there

25 was any other - you know, based on the need of the

Page 37

the initial investigation. it's just an update, what are the needs and what are the agencies paying their 2 employees for like services?

A. Yes.

Q. And the concept always has been that AAA pays - strike that.

The concept always has been that AAA doesn't take advantage of family members providing services, the family members are entitled to the same pay that an agency employee receives?

A. AAA would not take advantage of their insureds.

Q. That wouldn't be right? 13

14 A. No.

So to answer my question, though, what that means in your mind is that the family member would always be paid what the agency employees get paid: in other words, they shouldn't get any less than an arm's length employee of an agency for the same service?

A. Yes.

Q. All right. And that's always been AAA's 21 position since you've been here?

A. It's always been one of the things we have 23 24 looked at, yes.

Q. Well, is it your understanding that the

BY MR. McKENNA:

Q. Is it your understanding that in these

interventions that Mr. Garvey discussed with you that

when you find an underpayment, it's the obligation --

assuming everybody in that room agreed there was an

underpayment -- that at that point it's the obligation

of the adjuster to inform the family?

19

Page 82 Page 84 1 to answer that. Of the new rate, yes. 2 Q. Well, I'm not asking if you've seen one. 2 That there's been an underpayment? 3 A. I don't know what the process is because I 3 A. That they should adjust the rate. 4 haven't had any. Okay. Now, you understand that an insured Q. All right. Now, the reserves that are 5 5 is going to rely upon AAA's adjusters in understanding established when you went to do the -- you didn't 6 what benefits they are entitled to? call it auditing, but you called it the branch-MS. KULIK: Object to the form and intervention -- would that have been at the request 8 foundation of that. of reinsurers and/or the cat fund that the branch 9 You can answer if you can. 10 intervention occurred? 10 A. In some cases they rely on AAA. 11 A. Not to my knowledge. 11 BY MR. McKENNA: 12 Q. And you're currently a manager at medical 12 Q. Well, when you were trained as an adjuster 13 management unit? 13 early on, you were told that you're going to explain 14 A. Right. 14 these benefits to your insureds, weren't you? 15 Q. Have you ever had a reinsurer ask you for 15 A. Right. justification on any files since you have been with 16 And you were told at that point they're 17 the medical management unit as a manager? 17 going to rely on you to tell them what they're 18 A. On the MCAA. 18 entitled to? 19 Q. Never to a reinsurer? 19 A. No, they never said the insured was going 20 A. No. 20 to rely on us. 21 Q. Have you reviewed reports to reinsurers on 21 Q. Well, is it your experience that the catastrophic claims since you've been a manager with 22 insureds rely on you to tell them what they're 23 medical management unit? 23 entitled to? 24 A. No. 24 A. Some people had attorneys before we even 25 Are you aware that there are reports that had a chance to call them, so in those cases, no. Page 83 Page 85 have been generated by other - on files that are in Q. I'm not asking you about specific medical management unit that other managers are 2 individual cases. In general, is it your 3 handling? 3 understanding in what you have heard and have been A. No. taught at AAA that your insureds are primarily going Q. So to your knowledge in all of the time to rely on the adjuster, the first person they contact you've been a manager of medical management unit with AAA, to give them the knowledge of what they're 7 you've never heard of a reinsurer asking for a entitled to? 8 report on a claim? 8 A. I have not been taught that they're going A. I've never been involved in any or seen any 9 to have to rely on us. I believe that the expectation 10 the whole time I've been with AAA. 10 is to explain the benefits that they're entitled to. 11 Q. My question was: Are you aware from 11 Q. It wouldn't be unreasonable then for 12 talking with other managers that there have been? You 12 insureds to trust and then rely on statements by haven't seen it, you haven't heard it, no one's told 13 13 adjusters as to what benefits they are entitled to? you that they have been requested? 14 A. Right. 15 A. I can't think of a situation where I heard 15 Q. And when it occurs that you find an 16 it. no. underpayment at the point in time where everyone is 17 (An off the record agreeing to it, isn't it the obligation then of the 18 discussion was held). 18 adjuster to go back and find out how long it's been

underpaid?

actually go.

A. You have to look at each claim individually

to see the circumstances to know how far back to

Q. I'm not asking about the specifics, I'm

asking in general. You have now got a consensus at

the table and everyone is in agreement that there's an

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Page 106

Page 108

1	containment?	1
2	A. No, it was done for people to be able to	2 3
3	identify what the issues are with these people because	
4	they have unique issues, needs, equipment needs, home.	4 5
5	Q. My question was: Is part of the reason for	
6	doing that is one of the reasons, any part of a	6
7	reason cost containment?	7
8	A. To my knowledge it wasn't brought up	8
9	because of cost containment.	9
10	Q. Okay. You have specifically been trained,	10
]]	you told me, about budgeting issues with AAA.	11
12	management unit issues with AAA and different	12
13	seminars in your training. I had a couple of	13
14	business classes and got a degree in it myself.	14
15	When you organize departments like this, there's a	15
16	reason for it and it always one of them always	16
17	comes down to being cost. It's always more efficient	17
18	to operate that way than in the individual branches.	18
19		19
20	t 1 d'aire and contoinment	20
21	issue now?	21
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anything that doesn't go through a cost benefit analysis?

- A. Yeah, things happen that don't go through a cost benefit analysis.
 - Q. Such as?
- A. Employees might-get moved to a location because you don't want to risk - well, I guess you would call that cost benefit analysis.
- Q. Everything the company does has a cost benefit analysis, doesn't it?
 - A. No, I'm not going to say everything.
- Q. You don't need to answer that for me. MS. KULIK: Good.

BY MR. McKENNA:

Q. Even Karen recognizes that one. MS. KULIK: Off the record. (An off the record discussion was held).

BY MR. McKENNA:

Q. All right. I'm trying to finish the area that we're talking about with the different levels or call them levels two, three, medical management unit. Would you agree that by having an organization this way with people dealing with the special issues that you shouldn't have a situation where an adjuster

Page 107

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Page 109

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justifying the cost for it. Is part of -- or is part
    of the reason for doing it better cost control?
               MS. KULIK: To the best of your
3
    knowledge.
4
    BY MR. McKENNA:
       Q. To your knowledge?
6
       A. I don't know.
7
       Q. Right now as a manager at AAA in medical
8
    management unit, would you agree that the setup the
    way it is now gives better cost control to AAA than
10
    the previous setup that you were familiar with?
11
       A. I don't have any reports to know if it's
12
    controlled costs any differently.
13
       Q. I didn't ask you about empirical data for
14
    it. I asked you your opinion as a manager. Do you
15
    believe that it is much -- it is more cost efficient
    or gives more cost control to the company to have it
     set up the way that it is now?
18
19
       A. I don't know.
            Well, you can give me --
20
                MS. KULIK: I think the witness has
21
    answered the question. She has no personal knowledge
     and she has no opinion that --
23
     BY MR. McKENNA:
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Q. Are you familiar with AAA ever doing

is dealing with a catastrophically injured person and the adjuster doesn't understand what benefits the insured is entitled to?

A. I would agree.

- Q. Whether you want to call it auditing or used the branch intervention term, the adjuster or the claims specialist, as you call them, in the medical management unit has supervisors and then managers and there's managers or regional managers over the top of all these people, somebody should be aware of abuse on 10 a file whether it's from willful conduct or neglect and the payment of benefits to insureds, shouldn't 12 13 they?
- A. I would think if you're saying something is 14 an obvious thing, they should know, yeah.
- Q. Is it something that is an obvious thing 16 that AAA adjusters or claims specialists would know 17 that from year to year their rates that are paid are 18 increased because of cost of living, increases from 19 year to year? 20
- A. Yes, I would have to say the amount would 21 be something that might not be obvious but knowing that an increase is likely, yeah.
- Q. So from year to year there should be a 24 25 review of what rate is being paid?

Page 110

Page 112

1	A. Right. That's where I indicated earlier	. 1	A. I think it was something nobody identified.
2	that we would review annually.	2	Q. Is that correct?
3	Q. There shouldn't be a period of time for 10,	3	MS. KULIK: I'm going to object
4	12 years where someone is paid the same rate?	4	to the form of the question and to the foundation.
_5	A. Today there shouldn't be.	5	BY MR. McKENNA:
6	Q. And the reason it shouldn't be today is	6	 Q. Ma'am, as a company when AAA pays money out
7	because the company has taken steps to make sure	7	whether it's to a doctor, to a family member, whatever
8	adjusters, supervisors and managers are all looking	8	the amount is, that's less than they have the next
9	at things to make sure the insureds aren't being	9	day, isn't it?
10	mistreated?	10	A. Right.
11	A. Right.	11	Q. And the more they keep but they don't pay
12	Q. And you would agree with me if the company	12	out, whether it's from willful neglect or ignorance or
13	did that today, your company could have done it	13	intention, the more they have the next day?
14	yesterday?	14	A. Right.
15	MS. KULIK: Object to the form of	15	MS. KULIK: Again I object to the
16	the question.	16	form of the question and the foundation in that it
17	BY MR. McKENNA:	17	ignores reimbursement.
18	Q. We're talking about management policies	18	BY MR. McKENNA:
19	that were	19	Q. The last area I want to deal with, the
20	A. I don't know what might prompt changes in	20	absolute last area, I asked you a question earlier and
21	policies.	21	it wasn't quite the answer I wanted. When an adjuster
22	Q. You were trained in management principles?	22	or supervisor, manager, regional manager finds an
23	A. Right.	23	underpayment on a file, the adjuster should go back in
24	Q. Budgeting?	24	theory and look to see how far back it goes. You then
25	A. Right.	25	said me personally, I wouldn't go back beyond one year

Page 111

Q. We are not talking about rocket science where somebody invented a new atom, I'm talking about the way the company looked at payment and treatment of benefits to insureds, correct? All I'm talking about is the review process to make sure insureds are being paid a fair market rate from year to year. The only issue right now I'm dealing with now is you said today they should never be paid the same rate they were paid 10 or 12 years ago?

A. Yes, if I am answering your question from that point, we should have been reviewing it.

Q. Foundation of your answer was that today we have supervisors and managers, regional managers looking over these things and this shouldn't occur, right?

A. Right.

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Q. My question to you is in the past to prevent these abuses from occurring, AAA could have established the same type of management principles? A. Yes.

Q. And by not doing that in the past whenever 21 insureds were underpaid, AAA benefitted as a company? 22

A. I guess that's a way of looking at it.

Q. Well, the less they pay out, the more they 24 25 have, correct?

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Page 113

recital of what you said earlier? A. What I - first of all, I don't know. Q. Is that an accurate recital of your --A. Well, no, I don't feel it is, but I would ask if we owe anything beyond the one year going back 8 one year. Q. You're going to legal as an adjuster --9 10 Q. - as a manager, a supervisor and you're 11 asking them a question about the handling of this 12 file --13 14 A. Right. 15 Q. - and you tell them - assuming that you would tell them we have discovered somebody screwed 16 up, there was a mistake made, an underpayment. 17 A. There could have been an attorney 18 19 representing the person. 20 Q. I'm not even saying -- you have discovered 21 22 A. Right. 23 O. Everyone at the table -- I'm trying not to go over the same things again. 24 MS. KULIK: Before you get the 25

from the time I discovered it without being told by

somebody in legal what to do. Is that an accurate

- Q. All right. Was I right?
- 2 A. Yes.

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- Q. But you would agree that the test, that the global way
 that AAA looked at the attendant care issue in the '80s
 was market rate, that was what the law said you had to
- 6 pay, right?
- 7 A. The law?
- 8 Q. Yes.
- 9 A. The No-Fault Law said we had to pay market rate?
- 10 Q. Yes.
- 11 A. I don't know that the law said that.
- 12 Q. Okay. We'll talk about that.
- You would agree that AAA's position

 at least was that the appropriate payment to a family

 member providing attendant care is a market rate,

 that's the test?
- 17 A. Yes.

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- Q. Okay. Would you agree that under certain circumstances the family is entitled to be paid what the agency does charge as opposed to what the aide gets?
- A. Yes.
- 22 Q. And what circumstances are those?
- A. Well, that has evolved over time. AAA now does pay what the agency rates are.
- Q. In every case?

- And why were they 1 Q. whether they were paid the agency rate or the aide 2 3 rate?
 - A lot of it had just really evolved over time. I think there were some cases, number one, that, you know, cases that were -- I'm not saying that AAA necessarily lost, but that were cases that showed the families should be paid agency rates. So that was really the change that had evolved and the adjuster began to get agency rates and pay according to that.
- You mean the family members began getting agency rates? 11 Q.
 - Well, the adjuster would also call and get a rate. Α.
- 13 Q. From you?

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- They would call agencies and find out what the 14 Α. 15 agency rate was.
- 16 Okay. And that was before the study that was done by Q. 17 the accounting firm?
 - I think that was going on after I left. Α.
 - Okay. So did you notice -- well, let me ask you this.

What was your job as a manager of the medical management unit, what was your role?

- 22
 - I had three supervisors. Mine was administrative. There were three supervisors that looked at the claims of the adjusters on a daily basis, and they managed the adjusters and their claims.

Q. Yes.

 Certainly if it came up, you would look at your claim certainly to see if you overpaid a claim.

- Q. And then you would pursue that, you would collect that, that would be part of your job?
- A. Yes

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- Q. Okay. All right. That's kind of a nice sequa into what we were talking about today, before I switched gears on you, and that was that as time went on there was an evolution in terms of paying family mambers in certain directances agency rates that the agency charges and we were talking about the fact that you or others within your unit would go to the branches and look at files with an idea towards discovering whether perhaps you may have underpaid a claimant?
- A. Right.
- Q. All right. And I think we talked about the fact that -- well, what brought your attention to those files?
- A. Well, as I said sometimes it would be a phone call from an adjuster. Sometimes it would be a family asking for more money. And we were just seeing this evolution as I explained to you before that some of these claims looked to be -- the families weren't being compensated enough for the level of injury.
- Q. Okay. Would you agree that when a lawyer got involved

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1. I'm crying to find out if there was ever a company-wide, whether is came from just your immediate supervisor, it came above that, where there was some recognition that this could be a very large number, that this underpayment, whether intentionally or

insivertently, this underpayment issue might become a big issue and we better find out what our exposure is, did you ever get that sense?

- A. Yes, chat's why we started looking at the files.
- Q. All right. And when was that?
- A. I'm saying again, I'm guessing at '97 or something like that.
- Q. All right. And when this sense came over you and others in the company and you went out and looked at the files, was the purpose to locate each individual file and then contact the family to say, hey, you may have been underpaid, or was the focus of it, let's find out what our exposure might be if these files go into litigation?

MS. MULIK: Or was the exposure

scrething else?

MR. CARVEY: Yes.

MS. WILLK: I'm sorry, or was the purpose scrething else? I mean there's more than those two alternatives.

in the case that that would get your attention, when a lawyer -- when a lawsuit was filed or you received a lecter from a lawyer saying we think you've underpaid this person, that that would focus attention on that files

- A. That would not be a reason for us to go out and look at a file, if that's what you're asking.
- Q. With not?

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- A. Because we were doing it just generally anyway trying to look at all the files. It wesn't based on there's a call from an automisy.
- 12 Q. Was there ever a study performed by you at any point in time where the focus was, key, this issue of incompayment of accerdant care is becoming a big issue.

 15 we would like to know what our exposure might be, led's go look at all these old files and see what we may be looking at in the future, did that happen?
- 18 A. You said was there a study dame?
 - Q. Ye
 - A. We were really starting to look at all the files.

 There's no formalized study.
- Q. What was the beginning of that, what was the genesis of that?
- A. Probably some, you know, maybe lawsuits, again a review of files.

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 $\mbox{MR. GARMEY: If there were none- than that you can answer the question.}$

THE WITNESS: Right. These were branch files, so we were going out and talking to the silusters about the files, looking at them, finding out what was being paid. And mostly we were conserved about the exposure certainly. If this was a very old claim, was the amount too low. We asked them to get current medical information, what's the current rate.

Those adjusters did not work for us, so we were there to give them guidance. They had their own managers. They did not work for medical management. So we were going out to help them with direction on their claims basically and give them some recommendations.

BY MR. GARVEY:

 All right. But again it's more of a global question as opposed to an individual file question.

Was one of the purposes for doing this, this exercise of going back and looking at from what you said all of the old cases, was one of them separate from the idea of perhaps notifying the families and saying we've been underpaying you, and was it instead or in addition to that, hey, we got to find out what our exposure is on, you know, we got hundreds

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1 of old files going back to the '70s, what's our exposure on these files as ture goes on? MS. KULIK: You might want to define exposure as past or future exposure? MR. GARVEY: Yes, both. THE WITHESS: Yes, it was to look at our exposure, certainly. 2 BY MR. CARVEY: 3 Q. Okay. Now that we know that there were perhaps two purposes, one of them carrainly was to look at your 10 future exposure, especially on the old cases, was there 11 12 any focus on cases that were pre-catestrophic claims 13 files like the Reardem case where AAA's actual dollars are going to be spent? 14 15 A. Yes, yes. Q. Oksy. All right. Now, the next question is, are you 15 17 aware of whether or not after all these files were looked at and these are pre-catastrophic claims files 18 7.3 as well as post-catastrophic claims files, was there any effort to notify these people that there may have 20 21 been undercayment? A. I don't know that. 22 Q. If that happened, that happened after you left? 23 24 A. Excuse ma, what happened is to say these are branch 25 files, so we would give the recommendation to the

MACCINE COURT REPORTERS, INC. (\$10-468-2411) A. I know it involved AAA, and I believe it was about attendant care in the home and I can't tell you too 3 | much more about it. Q. Did the Supreme Court even use the word sitter care as a definition of what care they were looking at in that /2556? A. Idon't know. Q. Okay. Is it your sense that it dealt with unskilled. sumervisory care? A. Yes. Q. And do you know the date that the Court of Appeals Mariley case came down? A. No. Q. Do you know the date that the trial court -- do you know that it involved -- you said you understood that it involved supervisory care. Do you know that the rate was \$8.00 an hour that the trial court awarded in that case? A. I don't know what the rate was, no. Q. Do you know the year that the trial court first awarded --A. -- \$8.00 an hour for sitter care? O.

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adjuster or the manager for the follow-up. But we weren't aware -- although, we would probably know if they were going to increase the attendant care because that would increase our excours for our filing with our reinsured. Would those records be kept anywhere, can I go to a record and find out for example in the year 1997 how many files, how many files experienced a drestic increase in reserve? A. Sosh, I don't know. I mean that might -- what would be the reason for the increase in the reserve? Q. Underpayment of actendant care. A. Right. Would our financial area have that? I mean I don't really know. Q. Mould there be any records kept in terms of how many people, family members who are taking care of catastrophic brain injured people or catastrophic physically impured people, were informed that they may have been historically underpaid? Wo. Α. Q. All right. And you're not aware of any program that was developed to attempt to notify these people? ΝO. A. Q. All right. Are you familiar with the Manley detision

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that involved AAA?

48 the Beardens being caid? A. I'd have to look. I don't know. I don't know if this 3 is the payment file or not. 4 MS. MJLIK: Do you need the payment 5 File? BY MR. CHRVEY: ϵ Q. What did they do with all that information that they gathered when they went to the branches and they -- we got to the point that we agree that one of the main 9 10 reasons they were doing this; i.e. going to the 11 branches and looking at these old cases, was to figure 12 out future exposure. 13 What did they do with that 14 information, do you know? 15 A. It was passed on to the managers normally for follow-up. 16 17 To you? 18 To the managers of the branch offices, these are branch adjusters. We'd say on this specific file, 19 recommendations to get current medical information to 20 21 see if the needs are still the same. 22 But I mean, I'm trying to go up the comporate --23 Right. 24 I mean this idea of what your future exposure was, that 25 would seem to me that that could be a very large

The Beardens when you were handling the file, what were

number?

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- And other than just passing that back down to the branch managers, are you saying it didn't go beyond you, like that information didn't go higher up into the corporate structure like, hey, this could be a potentially huge number and what are we going to do
- A. Right. What would happen if we knew it was a potentially large number?
- Q. It would be, wouldn't it?
- A. It would be a large number. We'd have to do a filing with our reinsurers because they have to know that also.
- Q. So is it your sense that there was a massive filing with your reinsurers raising the reserves on these files?
- A. Massive, I don't know if it was massive, but certainly as they came up we would notify them. We would do a new filing with them. And our financial area would be alerted. It would go across -- usually that report would go across my desk. Reserves over a certain dollar value would have to have approval by at that time my boss?
- Q. Who was that?

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Q. All right. And that was the reason that you in the late '90s that there was a push to go back and look at the old files?

A. Right.

- And so my question is now, I assume that in a number of cases, a large number of cases, the reserves had to be raised?
- A. Yes. And we increased the reserves and we began to increase the payments to the families.
- Q. Okay. So are you saying that in every case that you looked at where you felt that there was a possible future exposure that was larger than you had anticipated because of this evolutionary enlightenment, that the rates were actually raised?
- A. No, I don't know that. As they were raised, that's when we did our filing with our reinsurer and increased our reserve.
- Q. What I'm saying is, what was raised, your estimates of what might have to be paid in the past and in the future or what was actually paid? Do you see what I'm saying?

Let's say you pick up a file like

Bearden --

- Α. Right.
- -- you look back at it and you say, these people are

Liz Hagemeister.

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Let me ask you something else. Just because a file, these attendant care files, these old attendant care files involving family members taking care of catastrophically brain injured people, just because those files had their reserves raised significantly, doesn't necessarily mean that the family members were informed of that? Question mark. You wouldn't tell a family member that you doubled the reserve because the rates looked a little low?

MS. KULIK: I'm going to object. Your question is based on the assumption that the reserves were raised because they've been underpaid, as opposed to the reserves were raised because the current rate was being raised and the projected payment over time was going to be more.

MR. GARVEY: I don't see a difference, maybe I'm missing scrething.

BY MR. CARVEY:

- Q. I mean I thought we had agreed that because of this you called it an evolutionary process and an enlightened process on the part of the adjusters and vourself, that you realized that some of these family attendant care people had been underpaid?
- A. Yes. 25

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getting paid \$6.00 an hour for ten years and then they were paid \$8.00, just hypothetically, they were paid \$8.00 an hour for ten years, agency rates are \$21.00 an hour and they never got any cost of living raises on that. We might owe them a large sum of money in the past, and if we have to raise them up to \$21.00 hypothetically, that's a big future exposure that we haven't counted on.

So how would the question one, how would that hypothetical situation assuming it happened, affect the reserve; i.e. the past?

Let's say you owe them \$2,000,000.00, \$3,000,000.00 underpayment for past benefits, does that raise the reserve on a file?

- We were looking at the future, future reserves.
- So you weren't looking at the past? 16 Ο.

17 A.

- In the insurance business, let's say you look at a file like Bearden and it turns out you may owe them \$3,000,000.00 in the past, doesn't that raise the reserves or is that only a future issue?
- A. We were looking at the future issues. 72
 - You weren't looking at the past? 0.
 - Right. A.
 - Q. Now, if you're looking only at the future, the future

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exposure of the company, and in the Bearden case it would be an actual exposure of the company, wouldn't it, because there's no catastrophic claims fund?

Well, there is an employer reserve reinsurer, it's just not the MCCA, but you're right, it's a different

Q. All right. So if you're looking only to the future, then my question would be the same only a little different.

Now hypothetically you've looked at an old file where you've made the determination that there was an underpayment and that you had to significantly increase the reserves to cover the potential future exposure?

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in every case was the family notified or was it a hypothetical potential future cost? Do you understand my question?

I understand your question, and I don't know about every case. I don't know that. I mean there are literally hundreds of cases, I don't know.

Ο. What I'm trying to get again is the global feel for this.

Because you raised the reserve on a file for potential future exposure, does that mean that

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might look at a file and say, these people are getting paid eight, they probably should be paid fifteen, based on your view of it, we're going to raise the reserves significantly, we're going to double the reserves, let's say, but that the person, the family members don't eventually get that money, that's possible, in other words the raising of a reserve can represent future possible exposure and not actual exposure?

It can, yes.

All right. Do we know in the Bearden case whether there was ever an increase in reserve?

12 I don't know that.

> It would have been after you left? O.

It could have been before.

Well, no, because you were there.

Right, it could have been before. A.

Let me ask you this, was this one of the files that screene went back and looked at?

Probably, it should have been one that was looked at. Α.

Q. And what notes would I look for, would they be adjusters' notes, would they be medical management

It could be adjuster notes. I don't know.

Well, as I understand the process, it came from above. Let me ask you, maybe I didn't establish this.

the potential future exposure is going to reflect the actual payout?

It should. A.

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MS. KULIK: I think what she testified to is after they would consult with an adjuster on a file and make recommendations, if the rate was raised, the daily rate at that point, that would then be conveyed to the -- at that time the people who dealt with the reserves were in medical management as a separate unit now and they would then raise the rates. They weren't raised as a result of --THE WITNESS: Just a review.

MS. KULIK: -- the meeting with the adjuster and reviewing the file.

15 BY MR. CARVEY:

> So what you're saying is that if the reserves were raised, they were only raised in connection with an actual financial obligation and actual payout, as opposed to an anticipated hypothetical payout, in other words -- okay, go ahead.

A. No, I'm just going to say in most cases that would be it. But it could be a hypothetical, also assuming that the adjuster is going to be making an adjustment.

Okay. So you answered my question. You admit that the 24 25 following scenario could develop, medical management

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Where did the directive come from for you folks to go to the branches and look at these older files, was that your idea? It wasn't. No, it wasn't my idea.

Samebody recognized the possible future exposure to these old claims; is that right?

7 A. Yes, that's correct.

And that somebody was above you?

Right. I don't know that. Liz said this is scrething you should do. There were questions from the branches, because these are very heavy duty cases that the adjusters are handling, whether it just evolved from questions from the branches, litigation, our management, something legal.

Q. I understand how all those little skirmishes could start. But what I'm after is the decision to do this, the decision to go back and revisit these old files at the branch level by someone from your unit didn't come from you, it came from someone above you?

A. I think we offered to do that. I think our unit offered to do that, to go out and talk to the adjusters.

All right. You said that at some point there was a realization that there might be a large exposure out there, and that it was at that time that you started

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difference or to make a change. And you indicate that you were an adjuster:

Was it your responsibility to take the claims that came in and to adjust each of the claims?

- A. It was my job to adjust the claim, but I don't agree that it was to -- you used a term what did you say?
- Q. To make a difference to make a change.
- A. To change it. It wasn't to change it, no.
- Q. So if a claim came in that for example had a \$100.00 claim value to it and screene came in and gave you that, would you always just pay the amount that was being asked for or would you look at it to see whether or not there was a way to adjust and determine that that was, in fact, a reasonable rate, a fair rate?
- A. If it was a reasonable customary rate for the service or the product it would get paid.
- Q. Would you agree that in order -- if you're adjusting from that standpoint, and I think we've already covered that you had to be educated and taught what the No-Fault Act was, correct?
- A. Yes.
- 2. You would then have to be able to determine what is a reasonable and customery rate for the claims and services that are being submitted to you, connect?

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overpaid.

- Q. So there would be as we talked earlier everything that happens on the file should be documented, right?
- A. Should be.
- Q. Okay. So if there's an overpayment and you discover it, that may go to your knowledge of the product, correct?
- A. Yes.
- Q. It may go to the way you're timely handling a file, correct?
- A. Yes.
- Q. And it may go to your ability to manage the file, correct?
- A. Yes.
- And let's for example say somebody else overpaid a file and you were reassigned that file.

When you get that file, if you're going to be responsible for it, you would want to know everything that transpired on that file before you got it, wouldn't you?

- A. Within reason.
- Q. You'd want to know what the injuries were for this person, correct?
- A. Yes.
- Q. You would want to know the date they were injured,

A. Yes.

Q. And that you are essentially an employee of the insureds, they own the company and you work for the company, correct? 30

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A. Yes.

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Q. Your responsibility as an adjuster would be to also make sure that your insureds knew what their rights were?

A. Yes.

Q. So when an insured gets into an accident, under the No-Fault Act and under a AAA policy where they're injured arising out of the use, operation or maintenance of a motor vehicle, you would then as the claims adjuster inform them of all of the claims and rights that they have, correct?

A. Yes.

Q. Have you ever in the process of adjusting a claim overpaid someone?

A. Yes.

Q. And in the process of overpaying them and you discovered that they've been overpaid, what is your responsibility as the employee of AAA adjusting the claim, what do you, you just found out you overpaid someone?

A. You have to try to document as to why and how it got

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connect?

2 A. Yes.

Q. You would want to have an idea of the type of injuries and treatment that were required initially, correct?

A. Yes

Q. You'd want to be able to see what the status of the injury and treatment was as of the date you first got this new file, correct?

A. Yes..

Q. You'd want to then make sure that there were no overpayments. You'd go back and see what was being claimed and what was being paid out, correct?

A. I'm not sure that I would go back to square one to review every payment that was made as to -- I mean I would like to have a working knowledge as to, you know, who the person is and, you know, if they fall within the time frame of the accident and are reasonable and necessary and to the treatment.

Q. Let me give you an example. At AAA while you were adjusting first-party claims, did you use what is called a wage loss work sheet?

A. Y

Q. And the wage loss work sheet would have values and numbers for gross wages that they made for example, and who the employer was and things like that, correct?

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23 24 25 function of handling, of taking and paying what was set-up by the medical management department with the Bearden family.

- Q. All right. So just to make sure I understand what you're saying, there was a point in time that you were handling this that Brain's care was stabilized to the point of having his parents provide care for him during the day, during the evening, twenty-four hours a day?
- A. He was getting home care and some PT and OT, physical therapy, occupational therapy.
- Q. Was it your understanding that the parents were providing both what we call attendant care, looking after him, giving him medications that he needed; is that correct?
- Yes, the mother and the father were.
- Q. They were also providing what's called physical therapy or compational therapy to him; is that correct?
- A. That's what he claimed he was doing.
- Q. And doctors that were treating physicians for Brian showed the parents how to do those or provide those services?
- A. I don't know how they were educated.
- If you wanted to know you could have sent a letter off to the treating physician to ask what have the parents been shown as it relates to occupational therapy,

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Q. And then if they're providing attendant care, dispensing medicines on schedule and checking devices, appliances, things that may be, that would be an additional amount that AAA may have to pay, correct?

MS. KILIK: I just want to put an objection on the record again to the form of the question. I think there's issue as to what aides can, should and are compensated for doing and what you're saying may fall under what an aide does, being you are not being specific

MR. MCNENA: Fair enough. I'm trying to avoid being specific, so I don't have your objections.

BY MR. MOKENNA:

- Q. Do you understand what I'm asking, sir?
- A. I understand.
- Q. As the level of care goes up, generally the level of compensation goes up?
- A. Yes.
- Q. And I'm not trying to ask you specifics because I don't want to get into it and be wrong one way or the other. I might be off on one way and you might be off. But in general the more care that's being provided, the higher the compensation for providing it?

MS. KULIK: I'm going to object

physical therapy?

- A. I could have.
- Q. Or any type of therapy, correct?
- I could have.
- Q. Now you understand that when physical therapy and cocupational therapy is being provided to an insured, AAA is obligated to pay for that service?

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A. Yes.

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- Q. And if attendant care is being provided, AMA is obligated to pay for that service?
 - A. Yes.
- Q. If medical care is being provided in the home, AAA is obligated to pay for that service, correct?
- A. Yes.
- Q. Is it your understanding that AAA is obligated to pay for all of those that we've discussed at different rates depending on what is being provided?
 - A. Yes, that would be, it could change as time goes on.
- Q. In other words, someone who is being provided just attendant care, watching over them, making sure they don't get injured, may get paid at a lower rate than someone who is providing attendant care plus providing medical, prescribing drugs, making sure they're being taken, et cetera?
- A. Yes.

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again to the form of the question. I think maybe you can just say the level of care as opposed to more care.

You're making it quantitative

rather than qualitative.

MR. MCKENNA: I'll make it real

clear. BY MR. MCKENNA:

- Q. There's twenty-four hour care that we've already agreed to and talked about with Brian Bearden. The level of care that's being provided to him will determine what the compensation rate is, correct?
- A. Within reason. I think that's fair as to, you know, whether it's care being given as far as attendant care, whether it's skilled care, yes. Skilled care is going to be demending more money than just normal attendant care will be.
- Q. And I'm trying to avoid labels to it. I guess what I'm trying to do is ask you on an incremental basis, not the quantity of care but the level of the care that's being provided.

The greater the level of care, you're not just watching the person anymore, you're now dispensing medicines, that is going to in general require a larger or greater compensation rate than just watching you, correct?

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- Q. And as you add to the level of care being provided, generally the compensation rate for that level of cere goes up, correct?
- A. Most of the time, yes.
- Q. Now, if you have an insured who is getting paid, who is making a claim for attendant care and they're being provided attendant care on a twenty-four hour basis, you would have to pay on the twenty-four hour basis depending on the level of care provided, correct?
- A. Generally, yes.
- Q. And if, for example, you have a private nursing facility that's doing the work, you would pay them based upon the hours that they submit, and you would check to see level of care and approve or disapprove of the request for payment, correct?
- Right.
- Q. If it's a private care facility it has a murse at the home and the nurse is there for twelve hours, you would be paying for overtime, wouldn't you?
- I'm not familiar with overtime in the respect that whether they could -- the facility could bring in another nurse to work the next eight hour shift or whatever it would be and pay the first one eight hours and the next one eight hours, or if the next one works

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Michigan Case Law requires an insurance company to pay customary market rates?

- A.
- So if the customery market rate for attendant care was to pay time and a half for time over eight hours, AAA would be obligated to pay the customary market rate time and a half, correct?
- A. I never got involved in that, I don't know.
- Q. I'm not asking whether you did or you didn't. I'm saying to you, sir, if the customery market rate is to pay time and a half over eight hours, and AAA has to pay the customary market rate, AAA would have to pay the time and a half, wouldn't they?
- A. Yes, sounds like it.

MS. KULIK: I'm going to have to again object to the form of the question.

AAA has to pay what is reasonable, necessary and incurred, whether or not whatever your definition of market rate.

MR. MCKENNA: I haven't given one.

BY MR. MCKENNA:

- Q. I'm not trying to put words in your mouth. Is that the answer you gave? I want to make sure she has it on the
- I believe I said yes.

twelve, whether or not they were entitled to overtime or what. I know that -- I guess it would depend on the facility and the availability of nurses to come in and do the job that was being done after the eight hours.

- Q. Are you familiar with case law in Michigan that deals with attendant care being provided by family members?
- Screwhat, ves.
- Q. All right. Are you familiar that an insurance company such as AAA according to Michigan Case Law are to pay family members the same customery rate that would be charged by non-family members for the same service?

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MS. KILIK: I'm going to object to the form of the question. I'm not sure you're correctly stating case law. I think family members are entitled to be paid as are outside providers. I think that's clear and I think that's what the case law says. Just because it's a family member doesn't mean they're not owed.

MR. MCKENNA: Let me try it a different way, maybe we can see if we can clear it up. BY MR. MCKENINA:

- Are you familiar with the term customary market rates?
- Yes.
- Q. All right. Are you familiar with the fact that

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But did you also say it sounds reasonable?

I don't recall if that was adjusted in.

Does it sound reasonable to you what I asked you then, sir, or I'll ask it again?

- 5 A. Rephrase the question again or give me the question
 - We've established that customary market rates is what you would pay, correct?
 - Yes.
 - And if customery market rates included paying for overtime, time and a half over eight hours, AAA would have to pay the time and a half as a distomary market rate, correct?
 - Yes A.
- And does that sound reasonable to you? 15 Q.
- 16
 - Q. Okay. Now, if the customary market rate is to pay that and a family member is providing it, then AAA should be paying that rate to family members providing the same level of service, correct?
- 21 Α.
- 22 And holiday time, do you know what holiday time is? 0.
 - A.
 - Are you familiar with -- well, strike that. Let me ask you this way.

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on your education and training with AAA. Is that a correct statement?

. That's connect, but --

- Q. Going into the analysis as to pay or not pay, involves determining whether it's reasonable, necessary and related, correct?
- A. Yes.
- Q. And under the No-Fault Act, and you're familiar with it, if there is a claim for benefits arising out of the use, operation or maintenance of a motor vehicle, AAA has to pay those claims as long as they are reasonable, necessary and related to the automobile accident, correct?
- A. That's correct.
- Q. So once you have determined that screene such as Brian Bearden has been injured in an automobile accident, and there's a claim that's being made, the only thing left to determine is whether it's related to the accident, correct?
- A. Yes.
- Q. Necessary because of the accident, correct?
- A. Yes.
- Q. And reasonable, correct?
- A. Yes.
 - Q. And you as the adjuster are the one that makes that

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But you did get involved in this particular case for a time period in dealing with the benefit of attendant care, correct?

- A. I did get involved in it only that I was given something to continue paying that was already agreed upon and set-up. I didn't change anything and I didn't adjust anything. I paid what was submitted to me, which I was told that was going to be submitted and to continue paying as we had done in the past by the adjuster who was in the medical management department who reassigned it back to the branch.
- Q. Who was the adjuster that told you to pay a certain rate when you got the file from medical management, who was that person?
- A. It wasn't -- the file was -- I think if memory serves me correctly, the adjuster that sent it back to me to handle at the branch level for medical management was Debbie Newton. And I was told that Mr. Bearden will be submitting, you know, his time and the nursing care will be there and you'll probably be getting some prescription.

There was no formal care that was going to be given. So I just started paying what they had been paying and it continued on until I left.

2. So you never made an inquiry into the reasonableness of

decision?

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MS. KILIK: Again, I'm going to conject to the from of that question. Reasonableness and the law are not necessarily the same thing. And an adjuster may feel something is reasonable, but if it's not a covered benefit the way the law has been interpreted.

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MR. MCKENNA: Karen, when you say I'm going to object the same way, you can stop right there and it's protected.

BY MR. MOXENNA:

Q. All right.

A. Let me add to your question the last one.

As to making these decisions, keep in mind that the serious type injuries, the catastrophic injuries, the paraplegic, quadriplegic, the head injuries, bad burns and so on were never handled by me. In other words, as to determining the amount of care and the level, not necessarily the amount of care and the home care and the attendant care and all that was generally always handled by another department. I didn't get involved as to --

23 Q. I understood that.

A. -- those kind of things.

Q. I understood that from what you said before.

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what you were paying for attendant care?

A. No

Q. You just paid what you were told to?

A. Yes.

Q. Is that correct?

A. Yes

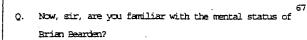
Q. Who was looking out for Mr. Bearden in that process to make sure that he was not being undercompensated?

- A. My limited conversations with Mr. Bearden and with the medical menagement department were such that Mr. Bearden knew as much about the product as we knew. In other words he knew what he was entitled to and submit. It wasn't like generally speaking a person needs to be spoon fed and walked through. He did the spooning. He was very educated as to the claim, my knowledge of it with him.
- Q. That wasn't my question. My question was who was looking out for Mr. Bearden, Senior, and young Mr. Bearden to make sure that they were not undercompensated if all you were doing was rubber stamping the claim?
- A. Mr. Bearden was looking out for Mr. Bearden.
- And you've already told me that it's the policy of AAA, and it was the policy that you followed through the time that you worked there for you to look out for your

So as a result in my experience, Mr. Bearden he didn't need anybody to look after his interest because he knew everything about his interest. And he also had an attorney that he had been discussing with, that I was assuming that he was giving him direction as to what he should be doing.

- Q. You're talking about who, who is the attorney?
- 16 A. I don't know, he told me my attorney, whoever his attorney was.
 - Q. Did you document that in the file?
 - A. I wasn't on any retention from him. I didn't have any letter in the file from any attorney, but just in conversations with him where if he would call me, I recall where he had mentioned his attorney, and as to who he was and all that I don't recall.
 - Q. Did you document in your file that he had mentioned to you his attorney?

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- A. No.
- Q. Were you aware that he was brain damaged?
 - A. Yes
 - Q. Did you know at what level of cognition he was functioning at?
 - A. No.
 - Q. Was it your understanding that he would need a guardian or conservator for the rest of his life at the last time you were handling his file?
 - A. Yes. I dich't think that he could make decisions on his own.
 - Q. Are you familiar with Michigan law as it relates to claims being made against insurance companies for first-party benefits and the Statute of Limitations?
 - A. Am I familiar with the Statute of Limitations?
- 18 Q. And first-party claims?
 - A. First-party claims?
 - O. Yes.
- 21 A. I believe so, yes.
 - Q. Okay. Is it your understanding that the No-Fault Act has what's called a one-year back rule?
- 24 A. Right.
 - Q. Are you familiar that the one-year back rule does not

A. Probably not.

Q. You're supposed to document the mention of an attorney on a first-party case, aren't you?

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4 A. If there's -- if we're put on notice.

Q. Right. When you find out that there is an attorney --

A Yes

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Q. -- and there's an attorney mentioned by an insured --

A. Yes

Q. -- are you supposed to make sure that the file is documented to reflect the status of whether or not there is an attorney notice or lien position on that file, correct?

A. Right.

Q. Did you do that in this case when you had these conversations -- let me finish my question.

Did you do that on this case when you had this discussion with Mr. Bearden and you recall an attorney being mentioned?

- A. He never told me that anybody was retained.
- Q. That's not what I asked.

Did you document the file and request that there be retention and/or lien waivers placed in that file cnce you heard that he had talked to an attorney?

A. No.

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apply to certain classes of people?

2 A. Right.

Q. And Brian Bearden would be one of the people that fit that class?

A. Right.

Q. And as a result when Brian would find out whether it through me, Mr. Garvey or someone else that there were benefits that he was entitled to that were never paid, he can make the claim at any point, correct?

10 A. Righ

Q. And when if Mr. Bearden were to have found out through
 his attorneys at some subsequent date that Brian was
 not paid for room and board, those claims could be made
 today, correct?

A. I'm not familiar with the room and board as to how it applies.

Q. I'm going to go through the litary of if it applied to this case, he could make the claim, it wouldn't be barred. Is that a fair statement?

20 A. Yes.

21 Q. Wage loss, correct?

22 A. Right.

23 Q. Any of the first-party benefits?

24 A. Wage loss for who?

Q. For Brian?

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Without seeing it I don't know that. I don't know that form.

Q. I have a note dated 2-1-01. And at the end it talks about request from reinsurer regarding current medical report, but at the end it has "C. Redpath/MMJ."

Is that the name of somebody that works in the medical management unit?

A. Again I left the company, but the name is somebody in medical menagement that I think that does an update on, oh, some type of --

MS. KILIK: I can clarify for the record. Cindy Recipath at the time I believe it was part of MMU is part of the unit that does the reporting to MCCA and claims reinsurers.

There is a part of the file, and I'm not sure if you got a copy of it, if you didn't I can produce it, the claims reinsurance file as opposed to what is contained in that file.

MR. MCKENNA: Yes. I don't have that and I don't have that home care survey.

MS. KILIK: I don't know that that form exists anywhere. It's my understanding that that was a one-time survey as to what was being paid and whether or not it was put in the file or forwarded to the people doing the study, it's not part of the file.

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produce it?

103

MS. KULIK: I don't know. I don't know if it still exists. It was not part of this file, but we can certainly see if it exists.

BY MR. MCKENNA:

- Q. Sir, were you paying checks out on claims in 2000 when you left for attendant care?
- A. Yes.
- Q. You would have an idea then of what the reasonable rate was for the type of attendant care that was being provided by the Bearden family, wouldn't you?
- A. No, I was just paying what was set down by medical management and what he had submitted to me.
- Q. What were you paying Mr. Bearden in 2000?
- A. For what?
- Q. For attendant care?
- A. I think attendant care I was paying \$6.00 an hour and PT and OT I think I was paying \$10.00 an hour.
- Q. And as far as that being reasonable or undercharged or underpaid rather, you made no assumption one way or another, you just rubber stamped what medical management did, correct?
- A. Basically, yes, under the fact that that was my interpretation that was an agreement made with Mr. Bearden, and he never asked for anything and never

I didn't see it in the file.

MR. MCKENNA: The study itself?

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MS. KULIK: It was -- we can

discuss it. It's a discovery issue.

MR. MCKENNA: Yes, because we've asked for the documents and I don't have them.

MS. KILIK: Right, that was someone asking for what was being paid on files as opposed to just this particular file.

MR. MCKENNA: But you gave us part of that already, that's also part of that.

MS. KULIK: No, that's not part of

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MR. MCKENNA: Sure. There's the part where there was the study.

MS. KULIK: The study was done by Plante and Moram, that was a home care survey. This was an internal finding out what was being paid on the files just as opposed to the external file.

MR. MCKENNA: If I get the external, I don't know why I can get the internal if there's no litigation pending on that.

I want to see the home health care form that was filled out, I don't have it.

Is there any reason why you can't

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questioned it.

104

Q. That was an assumption that you made, correct? Is that what you said?

A. I dich't assume he dich't ask for anything. He never did ask for anything.

Q. So if an insured doesn't ask and is being underpaid, do you have any obligation to inform them that they're underpaid?

A. Yes.

Q. So him not asking is irrelevant for more?

11 A. Correct

Q. Because AAA has an obligation to pay him the value, true value of his service?

A. Yes

Q. And if I were to say to you today that \$6.00 an hour was all that was paid from approximately 1986 to the present, do you have an opinion as an adjuster with AAA as to whether or not that was reasonable for the level of care that was being provided to Brian Bearden?

A. I believe that there was some litigation involved in this matter.

Q. I just asked you whether you believed it to be reasonable or not, sir, \$6.00 from 1986 for attendant care?

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- You would say no way, that's unreasonable, wouldn't Q.
- Yes. Α.

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So if they don't even know what the value of the claim is or they, you know, for example -- let me give you this example.

Have you had cases where there were twenty-four hour attendant care claims?

- Α.
- Q. And you can tell a twenty-four hour claim after how marry years of experience, twenty-five, twenty-six years?
- A. Yes.
- You can tell for example -- you're familiar with this case, aren't you? 15
 - A. Yes.
- Q. Did you go back and look at the medical history for 17 Brian? 18
 - Α. Basically, no.
- Were you aware that he was in a comma for six weeks? 0. 20
- 21 A.
 - Were you aware that he was hospitalized for an extensive period of time after the owne?
 - A.
 - In a moreing facility?

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- A. Well, that, you know, basically he had -- how can I explain it. It would be to the point to where basically all we're doing is paying the medical hills on it and keeping an eye on his progress or if he got any better or any worse.
- Aren't you paying attendant care?
- A.
- Well, in order to understand the attendant care, don't you need to know how many hours he needs, even if it's a maintenance file?
- Yes. Α.
- So if the dad is turning in -- let's go back and say Q. it's not a maintenance file. Let's say you started on this file just as a hypothetical earlier on, and you know he needs twenty-four hour care, but the dad doesn't turn in for twenty-four hour care, is it the adjuster's responsibility based on AAA policy and procedure to tell the insured, that you know you're entitled to twenty-four hour care, we know you're giving twenty-four hour care, we're going to pay you for twenty-four hours?
- Well, what we would do, yes, find out exactly if the person needs twenty-four hour and he's only charging X amount, we would find out why and then we would confirm

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- I knew he was in a nursing facility.
- Seizure medication, seizures? ٥.
- Yes. I knew that. 3 A.
- Surgeries?
- A. I don't know what surgeries he had, no.
- Were you aware that the file documented to you when you got it that he needed twenty-four hour attendant care?
- A.

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- Q. Were you aware that he needed that since the time of 9 the accident? 10
- A. I'll have to say yes. 11
- Now, if you know that he needed twenty-four hour care 12 from the time of the accident, and you know that he had certain extensive types of injuries, you would be able to tell say the father if he was turning in a claim for 15 four hours of care, but he was watching him for 16 twenty-four, you would recognize that, wouldn't you, and say to him, no, sir, we're going to pay you for 18 twenty-four hours because that's what the reasonable and distorary market charge would be?
- A. Are you talking about this particular case? 21
 - This particular case?
- This particular case when I got it it was basically 23 what we would consider a maintenance file. 24
 - What's that mean?

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- In this particular case I've asked you the question, you've reviewed the file. There's no dispute in the file that Brian needed twenty-four hour care from day one?
- A. Correct. 5
 - Q. So if his dad is not turning in for twenty-four hours and you already know that he's entitled to care for twenty-four hours, wouldn't you tell him that?
 - Yes. A.,
- And then you would pay him for the twenty-four hours? 10
 - Yes, if he was giving him twenty-four hour care, yes.
 - So it wouldn't be fair to short the Beardens through their own ignorance or through whatever reason, if they're entitled to twenty-four, you should pay them for twenty-four?
 - That's correct.
 - And even if they didn't submit it for twenty-four hours, you should be as the adjuster looking our for their best interest, shouldn't you?
- 20 Α.
 - And saying, Mr. Bearden, you know you keep turning it . in for sixteen, twelve, eighteen, I'm going to make this check again for twenty-four hours, your son's enritled to twenty-four hours, we don't dispute that,

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Well, again you would have to find out why he's not. 2 You talk it over with him. 3 Q. Doesn't matter why, does it. You owe him a reasonable amount for twenty-four hour care if he needs twenty-four hour care, don't you? 5 A. Yes. But whether or not he wants to accept, I've had 6 people not want to accept it. 8 Q. That's fine. But you owe it to them to explain to them 9 they're entitled to twenty-four hours? 10 That's correct. 11 Q. You should make the check to them and have them at 12 least reject that, shouldn't you? 13 MS. KULIK: I'm going to object to 14 the form of the question. I think you're getting argumentative. All that matters is what's owed under 15 16 the policy and under the No-Fault Act now. 17 MR. MCKENNA: I take exception to 18 the comment that I'm argumentative. I don't think I've been anything near argumentative with any witness 19 20 today. 21 MS. KILIK: I think the question's 22 argumentative. I didn't say you were. BY MR. MOXENNA: 23 24 Q. Do you remember the question? 25 A. No, could you repeat it, please. MACOMB COURT REFORDERS, INC. (810-468-2411)

No. 1 A. 2 Q. Has anyone ever told you that if an insured like Brian 3 dich't have family and/or friends to care for him, that AAA would in the case of screene like Brian be obligated to pay for adult foster care? 5 A. No. 6 Q. If Brian didn't have his parents and he had no one else to go to and he was placed in adult foster care, who 8 would have to pay for that? 9 A. I don't know at this time. 10 If I were to make a claim tomorrow? 11 If he needed continuous care, yes, we would pay for 12 13 that. Q. Doesn't be need continuous care? 15 A. Brian Bearden, ves. Q. I thought we already established that. I don't want to 17 go back over the same ground again. But if his morn and dad weren't there right now to take care of him and he had to be placed into an adult care facility, AAA would have to pay for that, wouldn't they? A. Yes, we would pay for that under attendant care. Right. And you would pay the reasonable charge for

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that, wouldn't you?

Sure, I'll try my best. 2 My question is, when you have an 3 insured who is making a claim or a caregiver that's making a claim for less than you know that they're 5 entitled to, you have an obligation to inform them of 6 that, don't you? 7 Yes 8 Just like when they make a claim that's asking for more 9 than they're entitled to --10 That's correct. -- you have an obligation to inform them of that, 11 12 richt? 13 A. Yes. 14 And you know what room and board claims are, don't you? 15 16 ο. Have you ever paid a room and board claim? 17 No. A. 18 Has AAA ever given you, I forget what you call them, a bulletin, procedure bulletin on room and board? 19 20 Not that I know of, no. Are you aware or the Manley decision? 21 ٥. 22 Α. 23 Q. Versus was it DIAA, one of the AAA companies? 24 25 How about Reed Court of Appeals case?

54

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And in that charge would be included a charge for him 2 staving there? Yes. It would be like a residential fee for him. 3 AAA would have to pay for his room and board there, wouldn't they? Yes. Α. 7 Q. Okay. So if AMA has to pay the reasonable market rates 8 for attendant care, don't they? 9 Yes. A. 10 The market charges for it, correct? ο. 11 12 And AAA has to pay family members those market rates? Yes, but usually your facilities have to charge a little more because of the administrative and overhead 15 fees. 16 Q. You've read Karen's memo? A. No. That's been like that for a long time. Administrative and overhead fees such as scheduling people, correct? Yes. Making arrangements to drive somebody to and from screwhere?

No. What I mean by that, a facility that's running a

business has their administrative fee, their rest for

للموافق المرابع فلأستراح والرازان والمرازات والمرازات

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PACE: 2

In our conversations with the IRA representative, it would appear that the tware attempting to get this individual into the Mary Freebed Clinic for evaluation and surgary. In the conversation, it appears that this will not be able to be done until August or September at the tearliest. She is at this time seeing what can be done at the University of Michigan for evaluation and I and she do feel it is university to get this done and have the individual start to communicate and not degress from where he is at this time. She will find out what the problems are and contact me with the results for further authorities.

The insured indicates that Homemakars does also take very good care of Brian and makes him active in mind and in attempting keeping his mind alert and attempting to give him encouragement as to in the morning until four and does work an eight hour day helping the questioning him to keep his mind alert. The mother also is there at amounts paid to the sister, Mary Ann, at \$4.50 an hour. I works five days a week and we have Homemakers coming in on weekends It would appear that all help that is believe that the amount we are paying is well within line for the services being rendered to the individual. She is there from eight And it would appear, based on my individual in and out of bed, feeding him, keeping him clean, and observation, it is working and the amount of \$4.50 is well spent. this time wherein all parties do keep the individual questioned, to stimulate him physically. It would appear being paid for is being used and is working. further goals for him to reach. stimulate him physically. for eight hours.

At the present time, as I indicated, our main concern is getting the individual in at this time for the nasal and oral problem. After the surgery is done, further evulations will be made to see what we can do as to attempting to regain further capabilities on his own. I must appears may need surgery at a later date for the expanding of the muscles but this, of course, was something as always will have to evaluate at a later date.

Based on the information we have, it does appear that everything is in line. We will have the insured evaluated and in hopes have the plastic surgery done shortly and from that point on we will continue to have him communicate more and training as to writing and hopefully verbally. At this time the file is adequate in reserves and I will advise the file as anything comes up.

P.M. Leacy

P. M. Tracz C.Q. Glaim Representative Utica Branch

PMT: cap

Will Be wanter to be well THE ENGLIEST SPATHULLY EURCHATTON STARK GORD IS WELL ON TRUCKE SURKERY to obtain an ul TO CHELL OF Both 41/10 doortent to Board All Madey THAT WE b- Work - Sove 10 MR Cht Rhand RAEL a To Oath 1 N ADATION 2

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9.	NUM BER OF OTHER CLAIMANTS IN THIS SAME OCCURRENCE PLEASE INDICATE TOTAL PIP BENEFITS FOR ALL APPLICABLE MCCA CLAIMS NOS.
	THOSE NOT INCLUDED ON ANOTHER PAID TO DATE OUTSTANDING
10	DESCRIBE ANY UNIQUE OR UNUSUAL CIRCUMSTANCES FOR THIS CLAIM
	Tua.
	DARNELL NOW LIVES WITH HIS MOTHER, BROTHERS & SISTER HE IS NOT AMBULATORY AND
	HAS COGNITIVE DEFICITS. HE WILL MORE THAN LIKELY BE CARED FOR BY HIS MOTHER
	INTIL SHE IS NO LONGER PHYSICALLY ABLE TO DO SO. THEN HE WILL NEED MURSING
	HOME CARE PRESENTLY THERE IS NO CLAIM FOR HOME CARE ONLY REIMBURSEMENT FOR
	BABYSITTING TWICE PER YEAR TO RELIEVE HER.
11.	COMPLETED JOYCE DUMORTIER TITLE REPRESENTATIVE PHONE 336-1764

MCCA CD-2 (1/81)

PLEASE ATTACH ALL HOSPITAL, MEDICAL AND REHABILITATION REPORTS NOT PREVIOUSLY SUBMITTED.

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Was it just a general sense, or were
[2] there specific instances where you can think of
(3) where these issues became clear?
     A: Both.
     Q: Why don't you tell me first in general.
157
     A: In general, as time went on with my employment,
71 individual incidents seemed—it had a cumulative
is effect and that contributed to a general sense that
   my primary role was to help control claim costs.
      Q: When did you start feeling that? If you can put
(11) it-
      A: Sure, yeah. I can remember in the office on
[13] Oakman Boulevard, which was the first office where
[14] I was hired, John Eshnauer (ph) was the claim
   manager, and at that time his manager was, I
   believe. Rod McKenzie, and we had staff meetings
    with Mr. McKenzie, Mr. Eshnauer, the claim
    specialist and the nurses, and we were given some
    directions which were contrary to what I thought
    was fair to the patient.
      Q: In terms of giving the patient the maximum benefit
(2)
    of benefits?
       Well, let me ask you-that's kind of
 24) a very broad question.
       And you understand that your
                                                         Page 18
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(1) entitled to the benefit? A: My sense was both, and we were dealing with people [3] with catastrophic injuries who very obviously could 14) not shovel snow, take our their garbage, cook their (s) meals. Q: So you were told, basically, not to volunteer the हा information: if they figured it out on their own or [6] went to a lawyer, then you would answer their g questions honestly, but you were not to volunteer (10) any information? A: That's correct. Q: Let me just jump ahead and extrapolate on that. Did that same issue ever come up [13] with attendant care, a similar issue, where they [15] told you, look, if they ask you for a dollar and a half an hour, you are not to tell them that they're nn entitled to market rates? And let me just jump ahead. I want to inform you that we've taken the deposition of (20) Carol Benn, and I will represent to you that [21] Carol Benn has testified that it was clear to her ms; in 1994 when this case was audited that the 123; Beardens were being drastically underpaid. She [24] didn't use the word "drastically," but I'll use the

্রহন term "drastically" underpaid; that they actually

m looked at the file, determined that they were being

Page 20

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(9 position as a case manager is also the position of
21 the Michigan Supreme Court in the Shaver's decision
m which says that the No-Fault Act is to be-is first
4) of all a remedial statute and that it is to be
is liberally construed in favor of the injured party.
      You understand that that's the
m situation with the No-Fault Act?
      A: Um-hmm.
     Q: Yes. And what you're saying—so can you tell me
(10) what the specifics of what happened in that meeting
(1) that you felt were—what was the issue that came up
[12] that you felt compromised the duty of a case
[13] manager to put the patient first as opposed to
[14] profits?
      A: Sure. There's a specific benefit, replacement
[16] services, which as I understand the law allows up
177 to $20 a day, and we were told by Mr. McKenzie that
[18] we were not—claim specialists and nurses working
[19] with the claim specialist, were not to
(20) automatically offer that benefit, that we were to
   wait until the person made a claim for it.
       (Mr. McKenna entered the room.)
[22]
                          BY MR. GARVEY:
(23)
      Q: Do you mean just blanket pay the $20 a day, or do
25) you mean just even inform the person that they were
                                                         Page 19
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[2] underpaid, raised the reserve by over a million
is dollars based on that underpayment, and then
m continued through today's date to pay them
is six bucks an hour, which payment they've been paid
(6) since 1985.
      MS. KULIK: I'm going to object to
   form and foundation.
      MR. GARVEY: Is there something I
(10) misquoted?
      MS. KULIK: I don't think you're
[11]
   properly characterizing it.
      MR. GARVEY: What about it is
[13]
[14] improper, other than the word "drastic"?
      MS. KULIK: My objection's on the
[15]
   record. You can have her answer. It's your
   characterization.
      MR. GARVEY: In other words, what I
ing said was true.
      MS. KULIK: Well-
(20)
                          BY MR. GARVEY:
[21]
      Q: Along those lines did-you've answered the
[22]
[23] question in terms of replacement services.
       Did a similar consideration arise
[25] along the lines of what I'm suggesting in terms of
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Page 21

- Are you aware of the effort that was 21 undertaken in-you left in '92? A: Correct. :31 Q: Okay. Carol Benn testified that in-and she thinks (5) this was about '94, it appears that this particular [6] file was audited in 1994. There was an appreciation by someone above her, the corporation, that they were underpaying family members for attendant care, and they became concerned that there might be future exposure, so they went and in audited the files at the branch level. Are you aware of any of that? A: Yes. I was performing contract work for AAA at the (13) time. I remember the, as I worked in different branches, the auditors coming through and-Q: What was the purpose of that? What was the purpose (16) of the audit? A: I'd have to say I remember being in the offices and (19) talking with auditors because I knew many of them. After I left I can't testify as to exactly what my they were doing.
- [23] for finding a file where they admittedly could look at it and figure that the person is being

Q: Can you think of any, any reasonable explanation

- underpaid, raising the reserve because they

- (1) anything like that, where you can think that
- (2) somebody gave you a response?
- A: Yes. [3]
- Q: All right. Tell me about that. I mean-
- A: (Interposing) Sure.
- Q: Might be more than one, but I'd just like to get
- m some idea of what-
- A: When Mr. McKenzie was my manager's manager and he
- had those meetings with us, when he told us that we
- [10] were not to offer benefits but see if people
- [11] requested them, to control cost. I remember really
- ात्र clearly raising my hand in that meeting and
- (13) Mr. and I told Mr. McKenzie that what he was
- (14) asking us to do was not right.
- Q: Well, and what did he say? Did he respond?
- [16] A: He did.
- [17] Q: What did he say?
- A: Mr. McKenzie told me and the staff in that meeting [18]
- (19) that, pretty close to a quote, he said we're not
- [20] talking about right and wrong, we're talking about
- (21) money, and you will do that.
- (22) Q: Did he say or what, or was it implied?
- A: I think, I think he, yeah. I think there was an
- 124, implication that—it was a direct direction. I
- 25; don't know what—I can't speculate what implication Page 36

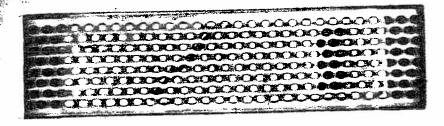
Page 34

- [1] he had, but it was a direct direction, this is what
- in recognized the fact that the person is being
- underpaid, and then not informing the family that
- is they're being underpaid and continue to underpay
- [4] them for seven more years?
- A: Can I see any reason for that happening?
- Q: Yes.
- A: Any logical and fair reason? (7)
- Q: Yes. [8]
- A: No. 191
- Q: Would you agree that—can you think of a word other [10]
- (11) than "outrageous" for that?
- A: Unfair. [12]
- MS. KULIK: I'm just going to put a (13)
- continuing objection on the record to the
- irrelevancy of this witness' opinions about
- whatever you want to pontificate on at this
- discovery deposition. (17)
- MR. GARVEY: It's nice that I'm
- pontificating with Carol Benn. [19]
- BY MR. GARVEY: 1201
- Q: Did you ever—can you recall ever raising any [21]
- ethical concerns with anyone at AAA just saying,
- (23) hey, you know, I don't agree with this, whether it
- (24) was attendant care or the incident that you talked 25, about with replacement services or housing or
- Page 35

- 😰 you will do.
- Q: Continue not to inform people?
- A: Yeah. That was Mr. McKenzie.
- Q: And what was his position in the company at the
- m time?
- A: He was the manager over John Eshnauer, who was the
- (a) manager of the Medical Management Unit, when we
- 191 were at Oakman Boulevard in Dearborn. We were—we
- (10) were sometimes told to do things that conflicted
- [[11] with nursing practice.
- Q: Was this after they had changed your job title? [12]
- [13] A: Prior to
- Q: So this was while you were still under the official
- us title of the case manager, which you've pointed out
- [16] means that you're a patient advocate?
- A: Correct. [17]
- Q: Are you familiar with current rates for different
- [19] like physical therapy, occupational therapy,
- [20] attendant care and that sort of thing?
- A: I have some knowledge of it.
- Q: What are the rates now for like physical therapy, (22)
- [23] occupational therapy, recreational therapy?
- Would those be fairly similar rates
- or would they be different?

Page 37

las Kritay, Lesting is about 6' Tall a sail washing worth that by site paramit an To About the May were appear aft a 111 contract west the House was IN THIS DATE OF arafet anien gand But with a con Easter Health Parak By Tuessale Home To WAVE BRAN PUT IN A DIRECT TIME SIXTHE IS INHAMING IN A ROWAL PER 15 wit TASK THE APPEACON WITH THE BLASDEN. VERDED FUR ARIAN O TO WHAT EXTENT AS BASTIR ON o purous site is weak a way how Tak a daran Adja andruk 1834 coxxisoration with these THAY SPEECH THERAPUST HEGEN MUKES Chusen My belied , so frath a for my a life. OUT TO THE ALLOCALE QUES A WEEK Checkeryl Brand Lestel many and EVENUN 6 - MATAY HAN SEEN MARK AND fure I have pur ship at all onyn dId COME TO MASUT THE SAME AMONTH If and I Baran Stander WE RE PAYING FOR SUTTINGS STAWARTS a Guestioned that Magh Actual 10the Eustosanish Fal 41 NURSKES ALDE - OR ASSECTANCE I. R. 4 GASE WAREST FORTHER 450 dal brance of HARS 140 MG , INE LUD WILLE CONT NUMBO CARGE 1196 A6.60



	11	
. 1	Q.	Was there anything during that period of time
2		before you moved that only you could do for Brian
- 3		that Theresa or Mary Ann could not do?
4		MR. McKENNA: That's the same
5		question you asked before.
6		MS. KULIK: But we're talking about
7	·	this period of time now, this period.
8	Α.	What period are we talking about?
9		MR. McKENNA: '78 to 81.
10	BY M	S. KULIK:
11	Q.	From '78 until you moved to Capac.
12	Α.	That I could only do alone?
13	Q.	That you or Loy would do that you would not allow
14		Mary Ann or Theresa to do.
15	Α.	Like I said, there were times whenever, you know,
16		he had to have certain things that we had to work
17		with and myself. Maybe they could do it. I don't
18		know. But we felt safer and all if we did it with
19		him, okay.
20	Q.	But there wasn't anything like wound care that only
21		you had to do?
22	Α.	Oh, yeah, I would do that. I wouldn't let anybody
23		to do that either, you know.
24	Q.	When would that be?
25	Α.	If he got hurt, but he never got hurt I can't

1		really say that he, you know, ever really was nurt.
2	Q.	What about when he went in for hospitalizations and
3		came out, was there ever any care he needed that
4		the aides couldn't do for him?
5	Α.	I believe so. He came home with a trach one time
6		and my husband took care of that. We did none
7		of us do that, because we were all shaky about that
8		but you know.
9	Q.	During that time were you still giving him sponge
10		baths or-
11	Α.	(Interposing) No. When we moved to Capac?
12	Q.	No, before you moved.
13		MR. McKENNA: Before you moved when
14		the agency stopped. She's still in the same
15		period. I want to make sure you understand this.
16	Α.	Of course. We didn't the bathroom was little.
17		We couldn't get him in there.
18	BY MR	. KULIK:
19	Q.	Were there any modifications done at all to that
20		home?
21	Α.	No, not that home.
22	Q.	Did you ever request any modifications to be done?
23	Α.	My husband may have. I don't know.
24	Q.	During that period of time do you yourself recall
25		having any conversations or any contact with anyone

of it.

Q: Now, you were involved with an attorney when there was the issue with the Nancy Kissick agency bills; is that correct?

A: Yes.

Q: And you weren't afraid to go see a lawyer at that time, were you?

A: No, I had to, that's because AAA was taking my help away.

Q: And you felt that you should do something about it so you knew and went to see a lawyer, correct?

A: I was advised.

Q: And AAA didn't stop paying benefits when you went to see a lawyer, did they? They still paid all of Brian's medical bills and the home care payments to you?

MR. GARVEY: Objection to form and foundation.

A: I—I don't know whether they did or not. I think they probably did, I'm not sure.

BY MS. KULIK:

Q: Did you worry before you went to see the lawyer that if you went to see the lawyer, AAA would stop paying your bills?

A: Not me, no.

Page 62

- Q: Or stop paying Brian's, for Brian's care?
- A: No.
- Q: Was there any time during the course of since Brian came home or even before that you had any particular problems dealing or communicating with any AAA representative?

MR. GARVEY: Objection to form and foundation.

A: Before or what?

BY MS. KULIK:

Q: At any time, was there any of the claim representatives that you dealt with that you felt you were having trouble communicating with, that you couldn't get through to?

MR. GARVEY: Objection to form and foundation.

A: I don't—they just told me what I was entitled to and that was it. I did not question.

BY MS. KULIK:

Q: You never questioned anything?

A: At that time I assume-

MR. MCKENNA: (Interposing) Well, hang on. I don't think that's what he said.

MS. KULIK: Okay. Let's go into a

huddle and figure out which of the two of you are

[1] going to make objections, and one of you do it.

MR. MCKENNA: Mr. Garvey's going to

[3] say that's not what he said; mischaracterization.

[4] MR. GARVEY: That's not what he

[5] said; mischaracterization.

[6] What else do you want me to say?

[7] Form and foundation.

[8] MS. KULIK: What did I say?

[9] The following question was read

[10] back by the reporter:

[11] "Q.You never questioned

[12] anything?")

[13]

BY MS. KULIK:

[14] **Q:** Is it your testimony that, as far as you're

[15] concerned, whatever AAA told you you were entitled

[16] to is what you were entitled to?

[17] A: That's what I assumed at the time, yes.

[18] **Q:** And did you assume that from the time Brian came

19 home until nine months ago when you went to see

[20] that lawyer in Port Huron?

[21] MR. GARVEY: Did he assume

[22] what?

[23]

BY MS. KULIK:

[24] **Q:** That whatever that AAA was paying you, whatever you

[25] were entitled to?

Page 64

[1] A: I—I don't—I don't know exactly what you're

[2] talking—what you're saying. You're gonna have

[3] to-

Q: You testified that or you affirmed my question that

5 you felt that AAA was paying you everything you

[6] were entitled to.

7) A: No, I didn't say that.

(a) Q: That that was your understanding that

[9] AAA—stop—strike all that.

A: AAA told me what I was entitled to.

[11] **Q**: And you didn't question it because you believed

[12] them?

[13] A: Yeah.

[14] Q: And did you believe that to be true until nine

[15] months ago when you went to see the lawyer in

[16] Port Huron?

[17] MR. GARVEY: Did he believe that he

[18] believed that they were telling him the truth?

[19] MS. KULIK: Read back to them what

[20] he said.

[21] (The following questions and

[22] answers were read back by the

[23] reporter:

[24] "Q. You testified that or you

[25] affirmed my question that you

Page 65

Page 63

[1] she doesn't always bother to meet with people [1] felt that AAA was paying you [2] everyth ing you were entitled [2] before she writes her report so I just wondered if [3] she met with him. to. [3] BY MS. KULIK: A: No, I didn't say that. [4] [4] Q: You at least don't recall ever speaking with her? Q: That that was your [5] [5] [6] understanding that AAA-A: No, no one by that name. 161 Q: She may have talked to your wife. Okay. of stop—strike all that. [7]A: AAA told me what I was A: She didn't talk to my wife because we're not apart entitled to.") that much. [9] A: Entitled to in what respect? MR. GARVEY: Just so we're sure, [10] BY MS. KULIK: that would have been somebody that I asked to [11] Q: You said that whatever AAA was paying-[12] assess the need for care in your house. Do you [12] A: Yeah, I assumed that, they told me that's what I [13] remember anybody? [13] was entitled to and that's what they were paying THE WITNESS: Might have talked to [14] somebody on the phone. [15] me. [15] Q: And you still had that same assumption until nine MR. GARVEY: Maybe she didn't come [16] months ago when you went to see the lawyer in [17] out to the house then. [18] Port Huron; is that correct? THE WITNESS: No, I might have A: Well, I can't say because I felt that they weren't [19] talked to somebody on the phone. [19] giving me what I was entitled to when they BY MS. KULIK: (201 cancelled Nancy Kissick, at that point in time, so Q: Has Brian-[21] [22] I did not take them at their word at that time. A: (Interposing) I think I did talk to somebody on the [22] Q: Okay. And then after that you realized that AAA [23] phone. [24] didn't pay something they should have paid; is that Q: Okay, Has Brian seen Dr. Vredevoogd? [24] [25] Correct? A: Who? [25] Page 66 Page 68 MR. GARVEY: After that meaning Q: Neuropsychologist. [1] [1] [2] Kissick? MR. MCKENNA: Vredevoogd. [2] MS. KULIK: Kissick. A: Yeah. [3] [3] BY MS. KULIK: A: Yes. [4] [4] BY MS. KULIK: Q: When did he last see him? 151 [5] Q: Did you ever question anything that AAA told you, A: When AAA sent us, I—I'm not sure what— 161 [6] anything else they ever told you after that, or did Q: What about Dr. Michael Thompson, does that nameyou believe it all? [8] MR. GARVEY: (Interposing) He's an [8] A: I can't remember. You're too general. [9] economist. [9] THE WITNESS: Huh? MS. KULIK: Why don't we take a [10] [10] [11] break. MR. GARVEY: Forget it. [11] THE WITNESS: It doesn't ring a bell (A brief recess was taken.) [12] [12] MS. KULIK: Back on the record. fist to me. [13] BY MS. KULIK: BY MS. KULIK: [14] [14] Q: Did you ever meet with Renee Toddy, Q: Barbara Trapp; has Brian ever seen [15] [15] Renee Toddy LaPort (ph)? [16] Dr. Barbara Trapp? She's a psychologist, I [16] A: Name doesn't ring a bell. Renee. [17] believe. [17] MR. GARVEY: She was the case [18] A: No. [18] [19] manager that we hired. Did you meet with any case MR. GARVEY: She's like Renee Toddy. [19] MS. KULIK: I know who she is. I [20] manager that we hired to-[20] [21] THE WITNESS: (Interposing) No, I [21] just wonder if Brian ever saw her. MR. GARVEY: Oh. [22] say the name-[22] MR. GARVEY: I'm not sure, did you MS. KULIK: How could I not know who 1231 [23] [24] get the report? [24] she is. MS. KULIK: I saw the report, but MR. GARVEY: Well, you said [25] Page 67 Page 69

Page 34

1 Q. How about at your level?

2 A. My level, forget my level. At the medical management

level, possibly, yes.

4 Q. You are saying at the medical management level you

would agree that as time went on information relating

6 to attendant care was better disseminated within the

7 company?

8 A. Oh, I think there was a better understanding at the

medical management level, not necessarily at the branch

10 level where the claim representatives were.

11 Q. All right. What caused that better understanding?

12 A. I think education.

13 Q. Through?

14 A. Attendance of seminars, dealing with cases. I don't

know what they did in the last years. Early on I know

16 we, our claim representatives, attended staffing

17 meetings at the hospitals and with the doctors, but I

18 don't know that -

19 Q. But, again, that doesn't really deal with what we're

20 talking about now, does it, in all fairness the

21 attendant care idea?

22 A. I think it did, because that's where you found out

whether the person needed it or not.

24 Q. Oh, staffing meetings --

25 A. At the hospitals.

in the trial?

2 A. Well, what I remember is the issue to me was clear that

Page 36

Page 37

it was a question of what's a reasonable amount to be

paid for the type of care the person required.

5 Q. And it was, according to the opinion, it was sitter

care, they referred to it as sitter care?

7 A. Well, I don't know what that was. I just know that

what we did, call it due diligence if you wish, we

9 asked a physician who had seen Manley to also look at a

10 couple of facilities and determine whether they

11 provided that type of care, and I think she said yes at

12 that time to both the facilities. We agreed to pay the

13 Manleys an equivalent amount, and they objected to that

14 and wanted substantially more, and so we went to

15 litigation.

16 Q. Okay. What did --

17 A. But we paid them all along what we thought we owed

19 Q. What was the result? The result was what, \$8 an hour?

20 A. I don't know. I don't remember.

21 Q. Okay. And you appealed the decision and AAA lost in

the Supreme Court?

23 A. If you are telling me that.

24 Q. You are not aware of that?

25 A. No.

Page 35

1 Q. Are you aware that AAA lost in the Court of Appeals and

then lost in the Supreme Court?

3 A. No.

4 Q. Okay. What do you remember about room and board for

Manley?

6 A. Nothing.

7 Q. Do you remember that the jury awarded room and board

benefits?

9 A. I don't know if that's how it was termed. I don't

10 remember.

11 Q. Okay. And by room and board, what I'm talking about is

12 a situation where AAA may be responsible for a

13 proportionate share of utilities, taxes, rent for a

14 room or for a portion of the house for the

15 catastrophically injured person. Are you familiar with

16 that concept at all?

17 A. I don't remember that, no.

18 Q. As you sit here today are you familiar with that

19 concept at all?

20 A. No.

21 Q. Okay. Are you familiar with the Court of Appeals case

22 of Reed?

23 A. No.

24 Q. When you left in 1996 what was your understanding of

the law in terms of a no-fault auto insurer's

1 Q. -- involving a particular patient?

2 A. Right.

3 Q. Where the adjuster got involved early on, went to the

staffing meetings regarding a particular patient and

said, hey, Doc, you know, are you going to discharge

him home, yes; does this person need attendant care, 7 yes; well, can you write us a script for it; right,

that sort of thing?

9 A. Yeah, we did those things, yeah.

10 Q. But what about the situation where - are you familiar

11 with the Manley decision?

12 A. Yes.

6

13 Q. And that was actually where AAA was a defendant in that

14 case?

15 A. Right.

16 Q. And that came down in, what, 1981 with the Supreme

17

18 A. I don't know when it came down from the Supreme Court.

19 I just remember when it took place in Macomb, Oakland

or Macomb, out on Telegraph Road, so Oakland County.

22 A. I was there.

23 Q. You were there at the scene of the accident?

21 Q. Okay. So you are very familiar with the case?

24 A. No, I was at the trial.

25 Q. Okay. What do you remember about that, your experience

BEARDEN I NTEREST CALCULATION

	RATE		17%					ATTENDANT CARE
YEAR		PRINCIPAL					INTEREST	PLUS INTEREST
11/77 - 11/798	\$	84,441.00	_			\$	14,354.97	
11/78 - 11/739	\$	131,903.08	\$		216,344.08	\$	36,778.49	
11/79 - 11/8(2)	\$	103,082.99	\$		319,427.07	\$	54,302.60	
11/80 - 11/8-1	\$	144,412.00	\$		463,839.07	\$	78,852.64	
11/81 - 11/82	\$	172,704.00	\$		638,543.07	\$	108,212.32	
11/82 - 11/8:3	\$	157,240.00	\$		793,783.07	\$	134,943.12	
11/83 - 11/8-4	\$	149,810.00	\$		943,593.07	\$	160,410.82	
11/84 - 11/85	\$	140,763.00	\$		1,084,356.07	\$	184,340.53	
11/85 - 11/866	\$	133,670.00	\$;	1,218,026.07	\$	207,064.43	
11/86 - 11/87	\$	121,630.00	\$		1,339,656.07	\$	227,741.53	
11/87 - 11/888	\$	123,922.00	\$		1,463,578.07	\$	248,808.27	
11/88 - 11/8	\$	128,024.00	\$		1,591,602.07	\$	270,572.35	
11/89 - 11/9O	\$	110,280.00	\$		1,701,882.07	\$	289,319.95	
11/90 - 11/9 1	\$	118,260.00	\$		1,820,142.07	\$	309,424.15	
11/91 - 11/92	\$	147,960.00	\$		1,968,102.07	\$	334,577.35	
11/92 - 11/93	\$	134,910.00	\$		2,103,012.07	\$	357,512.05	
5/01 - 11/01	\$	93,858.75	\$;	2,196,870.82	\$	373,468.04	
11/01-11/02	\$	181,440.00	\$		2,378,310.82	\$	404,312.84	
11/02-11/03	\$	200,580.00	\$		2,578,890.82	\$	438,411.44	
11/03-PRESIEN	Τ_\$	97,860.00	\$	5	2,676,750.82	\$	455,047.84	7 205 200 20
	\$	2,676,750.82				\$	4,688,455.56	\$ 7,365,206.38
TOTAL								
			4-44/					
	RATE		17%					
		CDINCIDAL					INTEREST	
YEAR		PRINCIPAL				\$	20,119.50	
11/93 - 11/94	\$	118,350.00			242,826.00	\$	41,280.42	
11/94 - 11/95	\$	124,476.00			375,396.00	\$	63,817.32	
11/95 - 11/96	\$	132,570.00		\$ \$	530,255.00	\$	90,143.35	
11/96 - 11/97	\$.	154,859.00		\$	692,300.00	\$	117,691.00	
11/97 - 11/98	\$	162,045.00 216,675.00		, }	908,975.00	\$	154,525.75	
11/98 - 11/99	\$	216,675.00		\$	1,125,650.00	\$	191,360.50	
11/99 - 11/00	\$	93,858.75		\$	1,219,508.75	\$	207,316.49	
11/00 - 5/01	\$	1,219,508.75	`	*	1,210,000	\$		\$ 2,105,763.08
ROOM AND BO	DARD CA						179/	P&R
ROOM AND BO	DARD CA	LCULATIONS					17%	R & B
		R&B COST				· ·	INTEREST	R & B PLUS INTEREST
11/77 - 12/77	\$	R&B COST 867.00		•	7.814.00	\$	INTEREST 147.39	
11/77 - 12/77 1/78 - 12/78	\$ \$	R&B COST 867.00 6,947.00		\$	7,814.00 14,980.00	\$	INTEREST 147.39 1,328.38	
11/77 - 12/77 1/78 - 12/78 1/79 -12/79	\$ \$ \$	R&B COST 867.00 6,947.00 7,166.00		\$	14,980.00	\$ \$	147.39 1,328.38 2,546.60	
11/77 - 12/77 1/78 - 12/78 1/79 -12/79 1/80 - 12/80	\$ \$ \$	R&B COST 867.00 6,947.00 7,166.00 7,411.00		\$ \$	14,980.00 22,391.00	\$ \$ \$	147.39 1,328.38 2,546.60 3,806.47	
11/77 - 12/77 1/78 - 12/78 1/79 -12/79 1/80 - 12/80 1/81 - 12/81	\$ \$ \$ \$	R&B COST 867.00 6,947.00 7,166.00 7,411.00 7,623.00		\$ \$ \$	14,980.00 22,391.00 30,014.00	\$ \$ \$ \$	147.39 1,328.38 2,546.60 3,806.47 5,102.38	
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11/77 - 12/77 1/78 - 12/78 1/79 - 12/79 1/80 - 12/80 1/81 - 12/81 1/82 - 12/82 1/83 - 12/83	\$ \$ \$ \$ \$ \$ \$ \$	R&B COST 867.00 6,947.00 7,186.00 7,411.00 7,623.00 7,863.00 8,111.00		\$ \$ \$ \$	14,980.00 22,391.00 30,014.00 37,877.00 45,988.00	\$ \$ \$ \$ \$ \$	147.39 1,328.38 2,546.60 3,806.47 5,102.38 6,439.09 7,817.96	
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